



Haldia Petrochemicals Ltd
Polymer Marketing
Kolkata

Circular No : HPL / PM / 17-18 / 99
Date : 1-Mar-18

To : All Regional Offices

Sub : Polypropylene price w.e.f. 1-Mar-18

We are announcing Revised Ex-Plant and Ex-Stock Price of PP, wef. 1-Mar-18

Prices and terms are as per Annexures I to IV attached herewith.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

Annexure - I

PP : PRICE LIST

Circular No : HPL / PM / 17-18 / 99
 Effective : 1-Mar-18



EX- WORKS : PP Price

Ex-Works Basic Price/ Locational Adjustments																					
(Rs./MT)																					
Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312	M310	M 311T	M 340 M 365	U/Powder		PP
Basic >>	98450	104550	97950	105550	106050	104650	101950	101250	102850	104150	107950	107150	102950	103450	102450	104450	106550	104650	95450	95450	94450
State/Territory	LOCATIONAL ADJUSTMENT																				
WB - South & West	2854	9854	3354	10354	9854	7870	4853	5044	3714	2447	6023	2447	4573	4573	3623	3372	3377	3860	2854	2854	2854
WB - Central	3780	10355	4280	10855	10355	7471	3230	3673	4245	2015	5095	2015	4345	4345	3395	3185	3730	3673	3780	3780	3780
WB - North	2854	9854	3354	10354	9854	7870	4853	5044	3714	2447	6023	2447	4573	4573	3623	3372	3377	3860	2854	2854	2854
Bihar	2904	8658	2904	8658	8658	8613	2974	4158	2368	2149	6044	2149	5894	5894	4794	5094	4877	4820	2904	2904	2904
Jharkhand	2331	9599	2331	9599	9599	8688	2751	2289	1929	1580	4621	1580	5071	5071	4071	4271	3936	3879	2331	2331	2331
Orissa - North East	2300	8724	2300	8724	8724	9599	1730	3184	2344	1595	5140	1595	5140	5140	3740	4340	4320	4253	2300	2300	2300
Orissa - North West	3384	9555	3384	9555	9555	9972	3454	3484	4315	1369	5474	1369	5224	5224	4524	4724	4112	4055	3384	3384	3384
Orissa - Rest	2527	8968	2527	8968	8968	9483	2597	2778	3478	1171	4617	1171	4367	4367	3667	3867	4191	4134	2527	2527	2527
Chattisgarh	2362	9453	2362	9453	9453	8784	2893	2171	2623	1603	5052	1603	5002	5002	3802	4202	4988	4531	2362	2362	2362
MP - East	3388	9498	3388	9498	9498	7442	2323	2938	3188	1112	5083	1112	5583	5583	4433	4433	4702	4235	3388	3388	3388
Assam, Meghalaya & NES	4034	10624	4034	10624	10624	11118	4954	5274	2364	972	4824	972	3974	3974	3024	3224	2702	2645	4034	4034	4034
TN - Chennai	5317	10599	5317	10599	10599	7301	4767	5210	4706	4547	7327	4547	6835	6835	6977	7218	7873	7706	5317	5317	5317
TN - West & South	5919	11201	5919	11201	11201	7903	5369	5812	5308	5157	7937	5157	7351	7351	7699	7940	8485	8428	5919	5919	5919
Pondicherry	5285	10567	5285	10567	10567	7269	4735	5178	4674	4824	7604	4824	7115	7115	7545	7786	8031	8274	5285	5285	5285
Telangana	4562	9544	4562	9544	9544	6346	3512	3955	3451	3056	5836	3056	5346	5346	5822	6063	6608	6551	4562	4562	4562
AP	4346	9518	4346	9518	9518	6320	3286	3729	3235	2746	5526	2746	5128	5128	5643	7465	6439	6382	4346	4346	4346
Karnataka - West & East	5272	10654	5272	10654	10654	6446	4722	5165	4661	4276	7056	4276	6562	6562	7035	7276	7821	7764	5272	5272	5272
Kerala	7277	12559	7277	12559	12559	9261	6727	7170	6666	6527	9307	6527	7763	7763	8327	8568	9113	9056	7277	7277	7277
Delhi	2879	8429	2879	8429	8429	4176	2052	2379	2729	1433	4919	1433	5219	5219	4369	4469	3969	3674	2879	2879	2879
Haryana	2754	8198	2754	8198	8198	4200	1666	2554	2754	1468	4994	1468	5244	5244	4494	4594	3994	3705	2754	2754	2754
UP - West	3321	9221	3321	9221	9221	4121	2001	2721	3221	1338	5051	1338	5411	5411	4861	4461	4161	3589	3321	3321	3321
UP - Kanpur	3929	9429	3929	9429	9429	5393	2859	3429	3379	1785	5669	1785	5669	5669	4669	4819	5331	5074	3929	3929	3929
UP - Varanasi	4569	9869	4569	9869	9869	5813	3289	3732	3519	2249	6409	2249	6209	6209	5059	5409	5765	5508	4569	4569	4569
Uttaranchal	4588	10688	4588	10688	10688	5023	3238	3188	4138	1451	5678	1451	5378	5378	4678	4347	5092	4835	4588	4588	4588
Punjab	3256	8156	3256	8156	8156	3965	1431	2806	2606	1200	5946	1200	5696	5696	4296	4896	4246	3950	3256	3256	3256
Chandigarh	2804	8104	2804	8104	8104	3995	1461	2454	2804	1236	4794	1236	4694	4694	4094	4294	4047	3980	2804	2804	2804
Himachal	4019	9169	4019	9169	9169	4336	1609	2319	3469	1184	5059	1184	5009	5009	3994	4235	3980	4723	4019	4019	4019
Jammu	2964	7964	2964	7964	7964	4164	1634	2314	2014	959	4604	959	4754	4754	3754	3954	3770	3713	2964	2964	2964
Rajasthan - East & Alwar	4305	10955	4305	10955	10955	5862	3475	3771	3705	2319	6095	2319	6295	6295	5133	5645	5919	5862	4305	4305	4305
Rajasthan - West & South	5205	11105	5205	11105	11105	6602	4195	4855	4805	3019	7295	3019	7595	7595	6045	6795	6799	6742	5205	5205	5205
Maharashtra - Mumbai & South	5918	11300	5918	11300	11300	7892	5368	5811	5307	4420	7200	4420	7207	7207	6888	7129	7674	7617	5918	5918	5918
Maharashtra - Khandesh	3678	9860	3678	9860	9860	6462	3928	4371	3867	2936	5716	2936	5732	5732	5439	5680	6225	6168	3678	3678	3678
Maharashtra - Vidharbha	2821	9003	2821	9003	9003	5605	2771	2714	3020	1589	4369	1589	4379	4379	4085	4326	4881	4824	2821	2821	2821
Goa	4113	10405	4113	10405	10405	6097	3563	4806	3502	3901	6681	3901	6196	6196	5866	6107	6652	6595	4113	4113	4113
Gujarat - East & South	4951	10293	4951	10293	10293	6775	4321	4754	4240	3628	6658	3628	5674	5674	6290	6761	7276	7259	4951	4951	4951
Gujarat-West	6140	11482	6140	11482	11482	7964	5510	5943	5429	4581	7611	4581	6382	6382	7058	7559	8074	8057	6140	6140	6140
MP - West & North	4463	10245	4463	10245	10245	6847	3913	4756	4252	3325	6105	3325	5612	5612	5718	5959	6914	6457	4463	4463	4463
Daman / Silvassa	5304	10686	5304	10686	10686	7288	4354	4697	4093	4266	7046	4266	6556	6556	7069	7310	7455	7798	5304	5304	5304

Note : The above prices are credit prices.

Annexure - II

PP - PRICE LIST

Circular No : HPL / PM / 17-18 / 99
 Effective : 1-Mar-18



EX- STOCK POINT BASIC PRICES (Rs / MT)

Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312 M 310S	M 310	M 311 T	M 340 M 365	PP OG
WB - South & West	96066	95166	95066	95666	96666	97250	97567	96676	99606	102173	102397	105173	98847	99347	99297	101548	103643	101948	92066
WB - North	97687	96787	96687	97287	98287	98871	99188	98297	101227	103794	104018	106794	100468	100968	100918	103169	105264	101913	93687
Bihar	97629	97975	97129	98975	99475	98120	101059	99175	102565	104084	103989	107084	99139	99639	99739	101439	103756	101729	93629
Jharkhand	97077	95909	96577	96909	97409	96920	100157	99919	101879	103528	104287	106528	98837	99337	99337	101137	103572	101376	93077
Orissa - North East	97129	96805	96629	97805	98305	96030	101199	99045	101485	103534	103789	106534	98789	99289	99689	101089	103209	101917	93129
Orissa - North West	96388	96317	95888	97317	97817	96000	99818	99088	99857	104103	103798	107103	99048	99548	99248	101048	103760	101669	92388
Orissa - Rest	97076	96735	96576	97735	98235	96320	100506	99625	100525	104132	104486	107132	99736	100236	99936	101736	103512	101843	93076
Chattisgarh	97813	96821	97313	97821	98321	97590	100781	100803	101951	104271	104623	107271	99673	100173	100372	101973	103286	102677	93813
MP - East & North	97324	97314	96824	98314	98814	99470	101889	100574	101924	105300	105129	108300	99629	100129	100279	102279	104110	105583	93324
Assam, Meghalaya & NES	97994	97504	97494	98504	99004	97110	100574	99554	104064	106756	106704	109756	102554	103054	103004	104804	107426	100123	93994
TN - Chennai	96312	97130	95812	98130	98630	100528	100362	99219	101323	102782	103802	105782	99794	99794	98652	100411	101856	100263	92312
TN - West & South	96572	97390	96072	98390	98890	100788	100622	99479	101583	103034	104054	106034	99640	100140	98792	100551	102106	99939	92572
Pondicherry	96728	97546	96228	98546	99046	100944	100778	99635	101739	102889	103909	105889	99398	99898	98468	100227	102082	100855	92728
Telangana	96644	97762	96144	98762	99262	101060	101194	100051	102155	103850	104870	106850	100360	100860	99384	101143	102698	100528	92644
AP	96364	97292	95864	98292	98792	100590	100924	99781	101875	103664	104684	106664	100082	100582	99067	100347	102371	100642	92364
Karnataka - West & East	96934	97652	96434	98652	99152	101960	100984	99841	101945	103630	104650	106630	100144	100644	99171	100930	102485	100447	92934
Kerala	96026	96844	95526	97844	98344	100242	100076	98933	101037	102476	103496	105476	100040	100540	98976	100735	102290	103888	92026
Delhi	98483	99033	97983	100033	100533	103386	102810	101783	103033	105629	105943	108629	100643	101143	100993	102893	105493	103761	94483
Haryana	98512	99168	98012	100168	100668	103266	103100	101512	102912	105498	105772	108498	100522	101022	100772	102672	105372	103861	94512
UP - West	97929	98129	97429	99129	99629	103329	102749	101329	102429	105612	105699	108612	100339	100839	100389	102789	105189	101838	93929
UP - Kanpur	96783	97383	96283	98383	98883	101519	101353	100083	101733	104627	104543	107627	99543	100043	100043	101893	103481	101318	92783
UP - Varanasi	96057	96857	95557	97857	98357	101013	100837	99694	101507	104077	103717	107077	98917	99417	99567	101217	102961	102477	92057
Uttaranchal	96524	96524	96024	97524	98024	102289	101374	100724	101374	105361	104934	108361	100234	100734	100434	102765	104120	103782	92524
Punjab	98276	99476	97776	100476	100976	103767	103601	101526	103326	106032	105086	109032	100336	100836	101236	102636	105386	103782	94276
Chandigarh	98758	99558	98258	100558	101058	103767	103601	101908	103158	106026	106268	109026	101368	101868	101468	103268	105615	103089	94758
Himachal	97593	98543	97093	99543	100043	103476	103503	102093	102543	106128	106053	109128	101103	101603	101618	103377	105732	104701	93593
Jammu	99250	100350	98750	101350	101850	104250	104080	102700	104600	106955	107110	109955	101960	102460	102460	104260	106544	101460	95250
Rajasthan - East & Alwar	96817	96267	96317	97267	97767	101460	101147	100151	101817	104503	104527	107503	99327	99827	99989	101477	103303	101320	92817
Rajasthan - West & South	96657	96857	96157	97857	98357	101460	101167	99807	101457	104543	104067	107543	98767	99267	99817	101067	103163	100195	92657
Maharashtra - Mumbai & South	95694	96412	95194	97412	97912	99920	99744	98601	100705	102892	103912	105892	98905	99405	98724	100483	102038	101074	91694
Maharashtra - Khandesh	97364	97282	96864	98282	98782	100780	100614	99471	101575	103806	104826	106806	99810	100310	99603	101362	102917	101865	93364
Maharashtra - Vidharbha	97668	97586	97168	98586	99086	101084	101218	100575	101869	104600	105620	107600	100610	101110	100404	102163	103708	101838	93668
Goa	98120	97928	97620	98928	99428	102336	102170	100227	103131	104032	105052	107032	100537	101037	100367	102126	103681	100253	94120
Gujarat - East & South	96361	97119	95861	98119	98619	100737	100491	99358	101472	103384	104154	106384	100138	100638	99022	100551	102136	100143	92361
Gujarat-West	95860	96618	95360	97618	98118	100236	99990	98857	100971	103119	103889	106119	100118	100618	98942	100441	102026	100995	91860
MP - West	96789	97107	96289	98107	98607	100605	100839	99296	101400	103627	104647	106627	100140	100640	99534	101293	102438	99614	92789
Daman / Silvassa	95908	96626	95408	97626	98126	100124	100358	99315	101519	102646	103666	105646	99156	99656	98143	99902	101857	101812	91908

Note : The above prices are credit prices.

Annexure - III

Circular No : HPL / PM / 17-18 / 99

Effective : 1-Mar-18

**Terms and Conditions for Sales**

A	Ex-Works Price	Basic price per MT for Prime/OG/Powder grades on credit terms are given in Annexure - I. Basic price of non-prime (NP) grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																						
B	Ex-Stock / HPL Warehouse prices	Basic prices for Prime/OG grades on credit terms are as per Annexure - II . Local freight, handling & insurance are to be borne by customer. Non-prime grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																						
C	Cash Discount	Applicable for cash sales only @ Rs 1100 PMT on pre-GST basis for both ex-plant & ex-stock/ex-warehouse sales																						
D	Freight	Would be applicable extra upto destination at prevailing actual rate on ex-plant sales. Road permit/way bill/E way bill will be required as applicable.																						
E	GST	GST would be applicable on net basic price plus freight for Ex Works Sale. Net basic price in Ex-plant sale is arrived at by deducting Cash Discounts (for Cash Sale only) and LA from Basic prices. On Ex- Stock Point sales, GST would be applicable on adjustment of Cash Discount (for Cash Sale only) from Basic price. Present rate of GST is 18%.																						
F	Credit period	Interest free credit period of 14 days from date of sales on ex-plant / ex-stock /ex-warehouse basis (excluding date of invoice). In case customer fails to pay within due date , penal interest would be charged as per applicable norm. The Prompt Payment Incentive is Rs 75/MT per day.																						
G	Quantity Linked Incentive	Applicable to all customers on completion of lifting of following quantities in a calender month. This discount would be settled through post-sale credit note in the following month. Both ex-plant and ex-stock lifting can be combined for entitlement of QLI. Combination of prime , non-prime, powder grades and experimental grades are entitled to QLI. HDPE & LLDPE grades would not be allowed to be combined for the purpose of QLI computation. Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives.																						
		<table border="1"> <thead> <tr> <th>Quantity</th> <th>>=10 MT</th> <th>>=30 MT</th> <th>>=60 MT</th> <th>>=100 MT</th> <th>>=200 MT</th> <th>>=300 MT</th> <th>>=400 MT</th> <th>>=500 MT</th> <th>>=600 MT</th> <th>>=700 MT</th> </tr> </thead> <tbody> <tr> <td>QLI</td> <td>300</td> <td>400</td> <td>450</td> <td>550</td> <td>650</td> <td>700</td> <td>750</td> <td>800</td> <td>850</td> <td>900</td> </tr> </tbody> </table>	Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT	QLI	300	400	450	550	650	700	750	800	850	900
Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT														
QLI	300	400	450	550	650	700	750	800	850	900														
H	Territory	As per Annexure - IV, Locational Adjustment would be applicable accordingly.																						
I	Others	Cut & Torn Bags : Post sales Discount @ Rs 800 PMT subject to physical inspection & weighment of bags by HPL personnel. Standardised Non-Prime Grades : M103sNP, M106s NP and M108s NP grades to remain Rs 800/MT lower than corresponding NP grades.																						

Annexure -IV

Circular No : HPL / PM / 17-18 / 99
 Effective : 1-Mar-18

**Territory Division**

Sl.	Territory	Districts
1	West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
2	West Bengal (Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
3	West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
4	Orissa (North-East)	Mayurbhanj , Balasore , Bhadrak, Jajpur
5	Orissa (North-West)	Sundargarh, Jharsuguda, Bargarh, Sambalpur, Deogarh, Sonapur
6	Orissa (Rest)	All other districts of Orissa
7	Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
8	Assam	Guwahati and all other district of Assam,
9	MP (East)	Balaghat, Chattarpur, Damoh, Dindori, Jabalpur, Katni, Rewa, Mandla, Narshimhapur, Panna, Satna, Sagar, Sewni, Shadol, Sidhi, Tikamgarh, Umaria.
10	MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
11	MP (West)	Badwani, Betul, Bhopal, Dhar, Indore, Khandwa, Ratlam, Shajapur, Ujjain, Nimar, Chhindhara
12	Maharashtra - Mumbai	Mumbai, Ahmednagar, Dhule, Nashik, Pune, Raigarh, Thane
13	Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
14	Maharashtra - Khandesh	Aurangabad, Beed, Jalna, Jalgaon, Hingoli, Latur, Parvani, Nanded, Buldhana,
15	Maharashtra - Vidharva	Nagpur, Akola, Amravati, Bhandara, Chandrapur, Garhchiroli, Wardah, Gondia Yavatmal
16	Tamilnadu (Chennai)	Chennai, Kanchipuram, Thiruvallur, Thiruvannamalai, Vellore, Viluppuram Cuddalore
17	Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
18	Tamilnadu (South)	Madurai and all other districts in TN
19	Uttar Pradesh (Varanasi)	Varanasi, Chandauli, Allahabad, Mirzapur, Jaunpur, Gorakhpur, Deoria, Mau, Ghazipur, Ballia, Kushinagar.
20	Uttar Pradesh (Kanpur)	Kanpur, Unnao, Lucknow, Barabanki, Jhansi, Fatehpur, Raiberrilli, Sultanpur Basti, Auriya, Sitapur, Etawah
21	Uttar Pradesh (West)	Agra, Aligarh, Badaun, Baghpat, Bareilly, Baraut, Bijnor, Bulandsahar, Etah, Firozabad, Gaziabad, Mathura, Meerut, Moradabad, Muzzafarnagar, Rampur, Saharanpur, NOIDA.
22	Rajasthan (East)	Jaipur, Jhunjhuna, Bharatpur, Dausa, Sikar, Karauli, Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
23	Rajasthan (Alwar)	Alwar
24	Rajasthan (West)	Bikaner, Azmer & other districts of Rajasthan.
25	Rajasthan (South)	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
26	Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
27	Karnataka (East)	Bangalore and other districts of Karnataka
28	Andhra Pradesh (AP)	Srikakulam, Vizianagaram, Vishakhapatnam, East & West Godavari, Krishna, Guntur, Prakasam, Nellore, Kurnool, Ananthpur, Cuddapah, Chittoor
29	Telangana	Hyderabad, Adilabad, Nizamabad, Karimnagar, Medak, Warangal, Khammam, Ranga Reddy, Nalgonda, Mehboobnagar.
30	Gujarat (East)	Ahmedabad, Anand, Basankanta, Baruch, Dahod, Gandhinagar, Kheda, Mehsana, Narmada, Panchmahal, Patan, Sabarkantha, Surendranagar, Vadodara
31	Gujarat (South)	Surat, Navsari, The Dangs, Valsad
32	Gujarat (West)	Amreli, Bhavnagar, Jamnagar, Junagadh, Kachchh, Porbandar, Rajkot