



Haldia Petrochemicals Ltd
HO - Marketing
Kolkata

Circular No : **HPL / PM / 16-17/93**
Date : **1-Jan-17**

To : All Regional Offices

Sub : Revised Polyethylene Price wef. **1-Jan-17**

We are announcing Revised Ex-Plant and Ex-Stock Price of HDPE and LLDPE, wef. 1-Jan-17

The Prices for both Ex-plant sales and Ex-Stockpoint sales and Locational Adjustment(LA), Quantity Linked Incentives (QLI) are as per Annexure - I, II and III.
All prices are given for credit sales. The credit period is of 14 days.
The cash discount is Rs 1100/MT on both Ex-plant & Ex-stock sales.
The Prompt Payment Incentive is Rs 75/MT per day.

Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives

The price of the spherilene powder grades would be Rs 2500 PMT lower than the respective grade.
The Stock point price of the spherilene powder grades would be Rs 2800 PMT lower than the respective grade.

Freight will be charged extra on ex-Haldia supplies as per freight list prevailing at the time of delivery.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

HDPE : PRICE LIST

Circular No : HPL / PM / 16-17/93
Effective : 1-Jan-17

EX- WORKS : HDPE Price

Ex-Works Basic Price/ Locational Adjustments

Grades >>	(Rs./MT)																					
	M 5018 L M 5025L MS18	B 6401	HDT-6	F5001	E 5201	E5201S	F 5400 F 5600	P 5300	P5200	P5200UV	R5801	HDT-9	HDT-10 / HDT-10S	M 6007L	M 5005 L	M 5002L	HDT9C	HD-OG	HD OG (E)	HD OG (M)	HD OG (F)	HD OG (B)
Basic Price >>	88400	90500	94350	94350	92000	91000	88950	99700	94750	96250	91850	88350	89450	88550	88550	88050	84500	83500	83500	84500	84000	86500
State/Territory																						
West Bengal - South & West	3262	1354	6993	6993	1354	1354	4477	3921	1056	1056	4575	1474	2037	894	894	894	2241	7745	2241	8745	2104	2739
West Bengal - Central	3851	2018	7582	7582	2018	2018	5302	4585	1720	1720	5130	1967	2530	1557	1557	1557	2830	8335	2830	9335	2693	3328
West Bengal - North	3262	1354	6993	6993	1354	1354	4477	3921	1056	1056	4575	1474	2037	894	894	894	2241	7745	2241	8745	2104	2739
Bihar	2722	2336	8320	8320	2336	2336	2540	6296	4066	4066	7076	3244	3814	3106	3106	3106	4048	7171	4048	8171	2607	2848
Jharkhand	2208	1845	7798	7798	1845	1845	1263	5705	3475	3475	6629	2753	3308	2515	2515	2515	3927	6648	3927	7648	1331	2425
Orissa - NE	2237	1505	7029	7029	1505	1505	1046	5681	3454	3454	6511	2764	3336	2533	2533	2533	3762	6432	3762	7432	1115	2260
Orissa - Rest	2108	1492	7107	7107	1492	1492	1377	5625	3398	3398	6415	2646	3208	2438	2438	2438	3488	6360	3488	7360	1445	2138
Chattisgarh	3018	2167	8012	8012	2167	2167	2232	5988	3730	3730	6600	2625	3195	2674	2674	2674	3840	7465	3840	8465	2399	2690
East MP	2741	2058	8910	8910	2058	2058	1724	6387	4155	4155	7166	3265	3840	3195	3195	3195	3482	6956	3482	7956	1790	2432
Assam	4353	2566	7791	7791	2566	2566	3771	4547	4431	4431	6998	3098	1905	2542	2542	2542	4272	8802	4272	9802	3837	3122
Meghalaya & NE States	4906	3188	8344	8344	3188	3188	4324	5169	5052	5052	7620	3651	2458	3163	3163	3163	4825	9355	4825	10355	4389	3674
Tamilnadu - C&A	4708	3060	9258	9258	3060	3060	2562	8550	6320	6320	9450	5516	5849	5570	5570	5570	1883	6412	1883	7412	1346	2692
Tamilnadu - South	4677	3455	8877	8877	3455	3455	2276	8445	6515	6515	8985	4985	5714	5255	5255	5255	1883	6412	1883	7412	1346	2692
Tamilnadu - West	4838	3647	9048	9048	3647	3647	2481	8637	6707	6707	9167	5145	5532	5447	5447	5447	1883	6412	1883	7412	1346	2692
Pondicherry	5255	3695	9315	9315	3695	3695	2292	8685	6455	6455	9525	5563	6355	5655	5655	5655	1883	6412	1883	7412	1346	2692
Telangana	3172	1833	7882	7882	1833	1833	2468	6323	4593	4593	8243	4379	5172	4123	4123	4123	1883	6412	1883	7412	1346	2692
Andhra Pradesh	3104	1679	7314	7314	1679	1679	2227	6669	4716	4716	7609	3812	4604	3489	3489	3489	1883	6412	1883	7412	1346	2692
Karnataka - East	4531	3288	8741	8741	3288	3288	2829	8278	6048	6048	8798	4839	5124	5078	5078	5078	1883	6412	1883	7412	1346	2692
Karnataka - West	5696	4531	9916	9916	4531	4531	3538	9521	7291	7291	10051	6004	6444	6341	6341	6341	1883	6412	1883	7412	1346	2692
Kerala	6542	4204	9622	9622	4204	4204	2689	9194	6964	6964	10964	6849	7642	6114	6114	6114	1883	6412	1883	7412	1346	2692
Delhi	1964	2509	7511	7511	2509	2509	1282	5451	3221	3221	6241	2337	2907	2261	2261	2261	1883	6412	1883	7412	1346	2692
Haryana	2407	2714	7807	7807	2714	2714	1772	5757	3527	3527	6537	2625	3195	3094	3094	3094	1883	6412	1883	7412	1346	2692
UP - West	2175	2486	7723	7723	2486	2486	1694	5455	3225	3225	6225	2331	2901	3066	3066	3066	3049	6624	3049	7624	1758	2652
UP - Kanpur	3650	3814	8292	8292	3814	3814	2363	6457	4227	4227	7441	3500	3945	3267	3267	3267	4473	8098	4473	9098	2429	4127
UP - Varanasi	3019	3053	8428	8428	3053	3053	2498	6591	4361	4361	7381	3549	4119	3411	3411	3411	4307	7128	4307	8128	2564	3458
Uttarakhand	3708	3428	7647	7647	3428	3428	2372	5635	3627	3627	7004	3207	3697	2667	2667	2667	4078	8155	4078	9155	2436	3783
Punjab	2091	2230	7336	7336	2230	2230	1360	5469	3239	3239	6249	2309	2879	2279	2279	2279	2713	6538	2713	7538	1422	2367
Chandigarh	1887	2120	6931	6931	2120	2120	1306	5187	2957	2957	5967	2042	2612	2146	2146	2146	2810	6334	2810	7334	1369	2263
Himachal Pradesh	1631	2326	7047	7047	2326	2326	2226	4659	2651	2651	5661	2161	2731	2049	2049	2049	2725	5898	2725	6898	2289	2681
Jammu	2066	3099	7212	7212	3099	3099	1587	5320	3090	3090	6274	2075	2645	2421	2421	2421	3141	6514	3141	7514	1650	3246
Rajasthan - East	2834	2764	8425	8425	2764	2764	1995	6475	4245	4245	7255	3364	3934	3544	3544	3544	3852	7074	3852	8074	2059	2953
Rajasthan - West	3343	3081	9133	9133	3081	3081	2502	6940	4710	4710	7720	3873	4443	3911	3911	3911	4107	7531	4107	8531	2566	3259
Rajasthan - Alwar	2628	2647	7924	7924	2647	2647	1896	5878	3648	3648	6878	2741	3311	3478	3478	3478	3752	7076	3752	8076	1960	2804
Rajasthan - South	4244	3742	9621	9621	3742	3742	3292	7953	5723	5723	8773	4774	5344	4763	4763	4763	4947	8572	4947	9572	3354	3897
Maharashtra - Non-Vidharbha	5772	4160	9640	9640	4160	4160	3873	9150	6920	6920	9880	6080	6872	5960	5960	5960	1883	6412	1883	7412	1346	2692
Maharashtra - K	4395	2748	8296	8296	2748	2748	3039	7738	5508	5508	8334	4703	5495	4548	4548	4548	1883	6412	1883	7412	1346	2692
Maharashtra - Vidharbha	3164	1359	6977	6977	1359	1359	1607	6349	4119	4119	6986	3472	4264	3169	3169	3169	1883	6412	1883	7412	1346	2692
Maharashtra - South	4906	3187	8726	8726	3187	3187	3597	8147	5917	5917	8929	5214	6006	4957	4957	4957	1883	6412	1883	7412	1346	2692
Goa	4217	2985	8427	8427	2985	2985	2351	7475	5245	5245	8505	4525	5317	4785	4785	4785	1883	6412	1883	7412	1346	2692
Gujarat - East	4169	3274	8947	8947	3274	3274	2799	8264	5916	5916	8676	4776	5569	5073	5073	5073	1883	6412	1883	7412	1346	2692
Gujarat - West	4295	3310	8939	8939	3310	3310	3356	8300	5972	5972	8582	4603	5395	5103	5103	5103	1883	6412	1883	7412	1346	2692
Gujarat - South	4881	3612	9246	9246	3612	3612	3477	8684	6334	6334	9094	5189	5981	5424	5424	5424	1883	6412	1883	7412	1346	2692
West MP / Chhindwara	3764	2551	7969	7969	2551	2551	2265	7537	5311	5311	8066	4065	4863	4351	4351	4351	1883	6412	1883	7412	1346	2692
North MP	1925	483	6115	6115	483	483	212	5469	3225	3225	5998	2227	3025	2266	2266	2266	1883	6412	1883	7412	1346	2692
Daman / Silvassa	4847	3117	9547	9547	3117	3117	3827	8607	6377	6377	9127	5627	6447	5397	5397	5397	1883	6412	1883	7412	1399	2692

*Value Added Tax would be extra at applicable rates.

*The above basic rates are for credit sales of PRIME grades .

*Excise Duty would be charged extra at applicable rate.

*The basic rates of NON-PRIME (NP) grades would be Rs 800/- per MT less than the basic rates of the corresponding prime grades.

*Locational Adjustment will be adjusted against the basic prices for the purpose of calculation of Excise.

*Cash Discount will be Rs 1100/- per MT and would be adjusted from the basic for Cash Customers.

*Freight would be charged extra at prevailing actual rates .

Quantity Linked Incentive

Quantity Slab	Non-Contract	Contract
	Rs / MT	Rs / MT
MTM		
>=10	300	
>=15	300	260

Annexure - II

HDPE : PRICE LIST

Circular No : HPL / PM / 16-17/93
 Effective : 1-Jan-17



EX-STOCK POINT RATES (Rs / MT)

	M 5018 L M 5025L MS818	B 6401	HDT-6	F5001	E 5201	E 5201S	F 5400 F 5600	P 5300	P5200	PS200UV	R 5801	HDT-9	HDT-10 / HDT-10S	M 6007L	M 5005 L	M 6007 LU	B 5500	MS002L	HD T9C	HD-OG	HD OG (E)	HD OG (M)	HD OG (F)	HD OG (B)
West Bengal - South & West	96220	100944	98717	98717	102632	101507	95472	108406	106060	107748	98839	98176	98779	99268	99268	100956	103518	98706	92981	85663	91856	85663	92572	94670
West Bengal - Central	96112	100822	98608	98608	102509	101384	95098	108284	105938	107626	98839	98176	98779	99146	99146	100833	103396	98583	92873	85554	91748	85554	92464	94562
West Bengal - North	98002	102949	100498	100498	104636	103511	97254	110410	108065	109752	100843	99957	100561	101273	101273	102960	105523	100710	94763	87444	93638	87444	94354	96452
Bihar	98536	101755	98932	98932	103442	102318	99359	107649	104590	106277	97942	97893	98489	98695	98695	100383	103847	98133	92656	88019	91531	88019	93716	96257
Jharkhand	98354	101452	98759	98759	103139	102014	100036	107458	104398	106086	97589	97684	98298	98504	98504	100191	103690	97942	92032	87846	90907	87846	94390	95972
Orissa - NE	97829	101281	99131	99131	102968	101843	99787	106932	103868	105556	97168	97180	97773	97930	97930	99618	103164	97368	91726	87597	90601	87597	94141	95665
Orissa - Rest	98176	101523	99246	99246	103210	102086	99617	107222	104159	105847	97504	97516	98120	98266	98266	99953	103443	97703	92236	87881	91111	87881	93973	96006
Chattisgarh	97912	101617	98987	98987	103304	102179	99415	107668	104639	106327	98150	98298	98894	98853	98853	100540	104050	98290	92599	87396	91474	87396	93771	96143
East MP	98696	102271	98449	98449	103958	102834	100458	107751	104693	106381	98044	98050	98640	98798	98798	100486	103983	98236	93475	88441	92350	88441	94816	96906
Assam	98142	103117	100969	100969	104805	103680	99416	111238	105801	107488	99650	99498	102078	100951	100951	102638	105776	100389	93846	87625	92721	87625	93773	97390
Meghalaya & NE States	98142	103117	100969	100969	104805	103680	99416	111238	105801	107488	99650	99498	102078	100951	100951	102638	105776	100389	93846	87625	92721	87625	93773	97390
Tamilnadu - C&A	97476	102261	99051	99051	103949	102824	100510	106434	103375	105062	96592	96511	97374	97244	97244	98932	102666	96682	96267	90046	95142	90046	96309	97607
Tamilnadu - South	98106	102486	100075	100075	104173	103049	101426	107222	103825	105512	97784	97704	97986	98268	98268	99955	103454	97705	96862	90641	95737	90641	96904	98202
Tamilnadu - West	98117	102486	100075	100075	104173	103049	101426	107222	103825	105512	97796	97715	98518	98268	98268	99955	103454	97705	97054	95929	90833	90833	97096	98394
Pondicherry	97116	101834	99243	99243	103521	102396	101068	106569	103510	105197	96794	96714	97060	97436	97436	99123	102801	96873	96522	90301	95397	90301	96564	97862
Telangana	98567	102925	99963	99963	104612	103487	99778	108223	104601	106288	97233	97153	97499	98155	98155	99843	103330	97593	95630	89409	94505	89409	95672	96970
Andhra Pradesh	98050	102430	100008	100008	104117	102992	99656	107166	103794	105482	97278	97198	97544	98200	98200	99888	103397	97638	95036	88815	93911	88815	95078	96376
Karnataka - East	97892	102250	99850	99850	103937	102812	100427	106986	103926	105614	97571	97490	98407	98043	98043	99730	103217	97481	96485	90264	95360	90264	96526	97824
Karnataka - West	97386	101755	99333	99333	103442	102318	100432	106491	103431	105119	97064	96984	97726	97526	97526	99213	102722	96963	97288	91067	96163	91067	97330	98628
Kerala	97037	102801	100266	100266	104488	103364	101991	107537	104477	106165	96716	96635	96981	98459	98459	100146	103769	97897	97891	91670	96766	91670	97933	99231
Delhi	100044	102297	100498	100498	103984	102860	101430	109337	106277	107964	99618	99569	100165	100383	100383	102070	105568	99820	95748	89527	94623	89527	95790	97088
Haryana	99612	102141	100230	100230	103829	102704	100944	109067	106007	107695	99359	99310	99906	99520	99520	101208	105298	98958	94347	89088	93222	89088	95292	96990
UP - West	99710	102215	100162	100162	103902	102777	100870	109224	106164	107852	99528	99479	100075	99370	99370	101057	104081	98807	94340	89193	93215	89193	95230	97036
UP - Kanpur	97763	100397	99234	99234	102084	100960	99829	107773	104713	106401	97835	97875	98613	98819	98819	100056	104005	98257	92449	87246	91324	87246	94187	95089
UP - Varanasi	98207	100954	98816	98816	102641	101517	99413	107323	104263	105951	97604	97555	98151	98358	98358	100545	103555	97795	92371	88072	91246	88072	93769	95576
Uttarakhand	98544	101222	100807	100807	102909	101784	100665	109089	105779	107466	98717	99052	99738	99884	99884	101571	105070	99321	93740	88028	92615	88028	95025	96323
Punjab	100219	102969	101012	101012	104656	103531	101660	109674	106614	108302	99967	99918	100514	100720	100720	102407	105457	100158	95131	89703	94006	89703	96021	97771
Chandigarh	100317	102945	101335	101335	104632	103507	101589	109843	106783	108471	100135	100086	100683	100722	100722	102409	106075	100159	94891	89801	93766	89801	95949	97756
Himachal Pradesh	100660	102241	101260	101260	103928	102803	100609	109966	106656	108344	100007	100008	100604	100358	100358	102046	105947	99796	95042	90348	93917	90348	94970	97242
Jammu	100929	102758	101833	101833	104445	103320	102086	110608	107548	109236	100705	100863	101459	101327	101327	103014	106839	100764	95332	90411	94207	90411	96447	97463
Rajasthan - East	98939	101868	99343	99343	103555	102431	100501	108043	104983	106671	98335	98286	98883	98797	98797	100484	104275	98234	93406	88656	92281	88656	94861	96668
Rajasthan - West	98721	101912	98902	98902	103599	102474	100286	107919	104860	106547	98212	98069	98665	98784	98784	100471	104151	98221	93475	88498	92350	88498	94646	96679
Rajasthan - Alwar	99414	102273	100150	100150	103961	102836	100856	108988	105928	107616	99033	99231	99828	99146	99146	100833	105220	98583	93762	88898	92637	88898	95216	97079
Rajasthan - South	97971	101464	98616	98616	103152	102027	99661	107076	104016	105704	97368	97319	97915	98122	98122	99809	103307	97559	92793	87590	91668	87590	94022	96225
Maharashtra - Non-Vidharbha	96349	101103	98691	98691	102790	101665	99404	105838	102779	104466	96187	95947	96293	96884	96884	98572	102070	96322	96337	90117	95212	90117	96379	97677
Maharashtra - K	97286	102003	99591	99591	103690	102565	99431	106738	103679	105366	97238	96883	97230	97784	97784	99472	102970	97222	95725	89504	94600	89504	95767	97065
Maharashtra - Vidharbha	98131	102959	100536	100536	104646	103521	100502	107694	104635	106322	98147	97729	98075	98729	98729	100416	103926	98167	95186	88965	94061	88965	95227	96525
Maharashtra - South	97270	102171	99666	99666	103859	102734	99362	106907	103847	105535	97197	96868	97214	97953	97953	99640	103139	97391	96284	90063	95159	90063	96326	97624
Goa	98444	102812	100401	100401	104500	103375	101162	108111	105051	106738	98122	98041	98388	98594	98594	100281	103780	98032	96682	90461	95557	90461	96724	98022
Gujarat - East	97769	101667	99087	99087	103354	102230	99929	106403	103476	105164	97109	97029	97375	97450	97450	99138	102635	96888	95953	89732	94828	89732	95994	97292
Gujarat - West	98342	102432	99812	99812	104119	102995	100017	107168	104218	105906	98021	97940	98286	98222	98222	99909	103399	97660	96668	90448	95543	90448	96710	98008
Gujarat - South	97015	101341	98799	98799	103028	101903	99214	105985	103060	104747	96693	96613	96959	97109	97109	98796	102308	96547	96001	89780	94876	89780	96043	97341
West MP / Chhindwara	98151	102399	100114	100114	104086	102961	100456	107138	104074	105762	97713	97755	98096	98180	98180	99867	103771	97617	95880	89659	94755	89659	95921	97219
North MP	99884	104347	101864	101864	106035	104910	102430	109087	106043	107730	99662	99488	99828	100148	100148	101836	105320	99586	95544	89323	94419	89323	95586	96884
Daman / Silvassa	97492	101800	98898	98898	103487	102363	99258	105973	102914	104601	96558	96558	96873	97042	97042	98729	1							

Annexure - III

LLDPE - PRICE LIST

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Grades >>	Ex-Works Basic Price/ Locational Adjustments (Rs./MT)										Stock-Point Prices (Basic +Excise) (Rs./MT)							
	71501S 71602S 71602 W 71601 W	71601D	73005 T 73204 T	73005 TU 73204TU	72307E	LLT-12	LLD-OG	LL OG (E)	LL OG (M)	71501S 71602S 71602 W 71601 W	71601 D	73005 T 73204 T	72307 E	73005 TU 73204TU	LLT-12	LLD-OG	LL OG (E)	LL OG (M)
	93400	94400	95750	97250	94450	93950	90500	90500	90500									
Basic Price >>	93400	94400	95750	97250	94450	93950	90500	90500	90500									
State/Territory																		
West Bengal - South & West	3658	3658	5252	5252	425	425	3591	2735	3591	101400	102525	102251	106433	103938	105871	98212	99176	98212
West Bengal - Central	4247	4247	5841	5841	1088	1088	4180	3323	4180	101292	102417	102143	106311	103830	105748	98105	99608	98105
West Bengal - North	3658	3658	5252	5252	425	425	3591	2735	3591	103182	104307	104033	108438	105720	107875	99994	100958	99994
Bihar	4966	4966	3896	3896	3106	3106	5218	4415	5218	102059	103184	105906	105332	107593	104770	98090	98994	98090
Jharkhand	4635	4635	3565	3565	2595	2595	4644	3339	4644	101575	102700	105422	105051	107110	104488	97975	99444	97975
Orissa - NE	4535	4535	3459	3459	2437	2437	4132	2124	4132	101134	102259	104988	104675	106676	104113	98060	100319	98060
Orissa - Rest	4549	4549	3482	3482	2510	2510	4357	2400	4357	101347	102472	105190	104820	106877	104258	98009	100211	98009
Chattisgarh	5074	5074	3504	3504	2801	2801	5059	3604	5059	101609	102734	106018	105347	107706	104785	97978	99615	97978
East MP	5802	5802	4225	4225	3261	3261	4697	4346	4697	101322	102447	105739	105360	107426	104798	98857	99252	98857
Assam	3477	3477	3448	3448	2646	2646	4948	1582	4948	105355	106480	107429	107470	109116	106908	99836	103622	99836
Meghalaya & NE States	4099	4099	4001	4001	3268	3268	5500	2135	5500	105355	106480	107429	107470	109116	106908	99836	103622	99836
Tamilnadu - C&A	6850	6850	6780	6780	5650	5650	3645	2440	3645	101260	102385	103982	103791	105670	103229	101034	102390	101034
Tamilnadu - South	6885	6885	6315	6315	5645	5645	3645	2440	3645	101890	103015	105175	104466	106862	103903	101629	102985	101629
Tamilnadu - West	7067	7067	6497	6497	5837	5837	3645	2440	3645	101901	103026	105186	104466	106873	103903	101821	103177	101821
Pondicherry	7425	7425	6855	6855	5735	5735	3645	2440	3645	100900	102025	104185	103982	105872	103420	101289	102645	101289
Telangana	5243	5243	5173	5173	4203	4203	3645	2440	3645	102351	103476	105073	104702	106761	104140	100397	101753	100397
Andhra Pradesh	5109	5109	4539	4539	3569	3569	3645	2440	3645	101834	102959	105118	104747	106806	104185	99803	101159	99803
Karnataka - East	6398	6398	6128	6128	5158	5158	3645	2440	3645	102014	103139	104961	104590	106648	104027	101252	102607	101252
Karnataka - West	7951	7951	7381	7381	6421	6421	3645	2440	3645	101170	102295	104455	104072	106142	103510	102058	103411	102058
Kerala	8864	8864	8294	8294	6194	6194	3645	2440	3645	100821	101946	104106	105006	105794	104443	102658	104014	102658
Delhi	3391	3391	2821	2821	2341	2341	3645	2440	3645	104567	105692	107852	106929	109539	106367	100515	101871	100515
Haryana	3687	3687	3117	3117	2647	2647	3400	2244	3400	104308	105433	107593	106659	109281	106097	100857	102157	100857
UP - West	3625	3625	3305	3305	2345	2345	3806	2601	3806	104196	105321	107199	106817	108887	106254	100239	101594	100239
UP - Kanpur	4887	4887	4340	4340	3347	3347	4832	3879	4832	102452	103577	105710	105366	107398	104803	98795	99868	98795
UP - Varanasi	5031	5031	4461	4461	3491	3491	5221	3916	5221	101991	103116	105276	104905	106963	104342	98092	99561	98092
Uttarakhand	4277	4277	4188	4188	2747	2747	4333	3179	4333	103529	104654	106273	106431	107960	105869	100204	101502	100204
Punjab	3899	3899	3360	3360	2763	2763	4626	3572	4626	104353	105478	107603	106812	109291	106250	99729	100915	99729
Chandigarh	3617	3617	3047	3047	2077	2077	3516	2262	3516	104522	105647	107807	107436	109494	106873	100846	102257	100846
Himachal Pradesh	3311	3311	2741	2741	1771	1771	3281	1876	3281	104395	105520	107680	107309	109368	106746	101167	102747	101167
Jammu	3740	3740	3170	3170	2200	2200	3600	2043	3600	105298	106423	108583	108212	110270	107649	101566	103317	101566
Rajasthan - East	4905	4905	4335	4335	3365	3365	4961	3857	4961	102722	103847	106007	105636	107695	105073	98908	100151	98908
Rajasthan - West	5370	5370	4800	4800	3830	3830	5619	4666	5619	102599	103724	105883	105512	107571	104950	98524	99596	98524
Rajasthan - Alwar	4308	4308	4180	4180	2979	2979	4861	2954	4861	103667	104792	106455	106343	108143	105781	99264	101410	99264
Rajasthan - South	6383	6383	5813	5813	4843	4843	6359	5405	6359	101755	102880	105040	104668	106727	104106	97955	99028	97955
Maharashtra - Non-Vidharbha	7749	7749	7179	7179	6040	6040	3645	2440	3645	100328	101453	103612	103431	105300	102869	101104	102460	101104
Maharashtra - K	6164	6164	5594	5594	4628	4628	3645	2440	3645	101422	102547	104706	104331	106394	103768	100492	101848	100492
Maharashtra - Vidharbha	4796	4796	4226	4226	3249	3249	3645	2440	3645	102355	103480	105639	105276	107327	104713	99953	101308	99953
Maharashtra - South	6769	6769	6199	6199	5037	5037	3645	2440	3645	101371	102496	104655	104500	106343	103937	101051	102407	101051
Goa	6405	6405	5835	5835	4865	4865	3645	2440	3645	102227	103352	105512	105141	107200	104578	101449	102805	101449
Gujarat - East	6376	6376	6006	6006	5046	5046	3645	2440	3645	101440	102565	104500	104117	106187	103555	100720	102075	100720
Gujarat - West	6282	6282	5912	5912	4942	4942	3645	2440	3645	102351	103476	105411	105040	107098	104477	101436	102791	101436
Gujarat - South	6794	6794	6424	6424	5454	5454	3645	2440	3645	101024	102149	104084	103712	105771	103150	100768	102123	100768
West MP / Chhindwara	5958	5958	5381	5381	4418	4418	3645	2440	3645	101828	102953	105120	104742	106807	104179	100647	102002	100647
North MP	3873	3873	3296	3296	2332	2332	3645	2440	3645	103796	104921	107088	106710	108776	106148	100311	101667	100311
Daman / Silvassa	6527	6527	5957	5957	5477	5477	3645	2440	3645	101226	102351	104511	103589	106198	103026	101206	102561	101206

Ex-works:

* Value Added Tax would be extra at applicable rates.

*The above basic rates are for credit sales of PRIME grades .

* Excise Duty would be charged extra at applicable rates.

*The basic rates of NON-PRIME (NP) grades would be Rs 800/- per MT less than the basic rates of corresponding prime grades.

*Locational Adjustment will be adjusted against the basic prices for the purpose of calculation of Excise.

*Cash Discount for Ex-Works sales will be Rs 1100/- per MT and would be adjusted from the basic for Cash Customers.

*Freight would be charged extra at prevailing actual rates .

Ex-Stock:

*Stock Point Prices are on credit sales basis and are inclusive of Excise Duty .

*Cash Discount for Ex-Stock sales will be Rs 1100/- per MT on post-ED basis for Cash Customers.

*The rates of NON-PRIME (NP) grades would be Rs 900/- per MT less than the rates of the corresponding prime grades

*VAT would be extra at applicable rates.

*Loading, local transportation and unloading would be to customer's account.

Quantity Linked Incentive

Quantity Slab	Contract	
	Non-Contract Rs / MT	Contract Rs / MT
>=10	300	260
>=15	300	260
>=20	400	330
>=30	450	390
>=60	550	480
>=100	650	570
>=200	700	610
>=300	750	660
>=400	750	660

*Quantity linked incentive is post sales , to be applicable on prime , non-prime grades only. Ex-plant & Ex-stock lifting can be combined.

*HDPE & LLDPE grades would not be allowed to be combined for the purpose of QLI computation

*Contract QLI can be netted and adjusted Pre-Excise Basis, for contract sales.

Annexure - IV

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Territory Division

Territory	Districts
West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
West Bengal (Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
Orissa (North-East)	Mayurbhanj , Balasore , Bhadrak, Jajpur
Orissa (Rest)	All other districts of Orissa
Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
Assam	Guwahati and all other district of assam,
MP (East)	Balaghat, Chattarpur, Damoh , Dindori , Jabalpur , Katni , Rewa, Mandla, Narshimhapur , Panna , Satna , Sagar , Sewni, Shadol , Sidhi , Tikamgarh, Umaria.
MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
MP (West)	Badwani , Betul , Bhopal , Dhar , Indore , Khandwa , Ratlam, Shajapur, Ujjain , Nimar , Chhindhara
Maharashtra - Mumbai	Mumbai , Ahmednagar , Dhule , Nashik , Pune , Raigarh , Thane
Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
Maharashtra - Khandesh	Aurangabad , Beed , Jalna , Jalgaon , Hingoli , Latur , Parvani , Nanded , Buldhana,
Maharashtra - Vidharva	Nagpur , Akola , Amravati , Bhandara , Chandrapur , Garhchiroli , Wardah , Gondia Yavatmal
Tamilnadu (Chennai)	Chennai , Kanchipuram , Thiruvallur , Thiruvannamalai , Vellore , Viluppuram Cuddalore
Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
Tamilnadu (South)	Madurai and all other districts in TN
Uttar Pradesh (Varanasi)	Varanasi , Chandauli , Allahabad , Mirzapur , Jaunpur , Gorakhpur , Deoria , Mau , Ghazipur , Ballia , Kushinagar.
Uttar Pradesh (Kanpur)	Kanpur , Unnao , Lucknow , Barabanki , Jhansi , Fatehpur , Raiberrili, Sultanpur Basti , Auriya , Sitapur, Etawah
Uttar Pradesh (West)	Agra , Aligarh , Badaun , Baghpat , Bareilly , Baraut , Bijnor , Bulandsahar , Etah , Firozabad , Gaziabad , Mathura , Meerut , Moradabad , Muzzafarnagar , Rampur , Saharanpur , NOIDA.
Rajasthan (East)	Jaipur , Jhunjhuna , Bharatpur , Dausa , Sikar, Karauli , Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
Rajasthan (Alwar)	Alwar
Rajasthan (West)	Bikaner , Azmer & other districts of Rajasthan.
Rajasthan (South)	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
Karnataka (East)	Bangalore and other districts of Karnataka
Andhra Pradesh	As per new state of Andhra Pradesh (Seemandhra) created on 2nd June, 2014
Telangana	Hyderabad & other districts Telengana state
Gujarat (East)	Ahmedabad , Anand, Basankanta , Baruch , Dahod , Gandhinagar, Kheda , Mehsana, Narmada , Panchmahal , Patan , Sabarkantha, Surendranagar, Vadodara
Gujarat (South)	Surat, Navsari, The Dangs, Valsad
Gujarat (West)	Amreli , Bhavnagar , Jamnagar , Junagadh , Kachchh, Porbandar , Rajkot