



Haldia Petrochemicals Ltd
Polymer Marketing
Kolkata

Circular No : HPL / PM / 17-18 / 92
Date : 2-Feb-18

To : All Regional Offices

Sub : Polypropylene price w.e.f. 2-Feb-18

We are announcing Revised Ex-Plant and Ex-Stock Price of PP, wef. 2-Feb-18

Prices and terms are as per Annexures I to IV attached herewith.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

Annexure - I

PP : PRICE LIST

Circular No : HPL / PM / 17-18 / 92
 Effective : 2-Feb-18



EX- WORKS : PP Price

Ex-Works Basic Price/ Locational Adjustments																					
(Rs./MT)																					
Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312	M310	M 311T	M 340 M 365	U/Powder		PP OG
Basic >>	96450	102050	95950	103050	103550	102150	99450	100250	100350	103150	106950	106150	100450	100950	99950	101950	104050	102150	93450	93450	92450
State/Territory	LOCATIONAL ADJUSTMENT																				
WB - South & West	3440	9810	3940	10310	9810	7680	4853	4990	3660	2427	6023	2427	4573	4573	3623	3352	3357	3840	3440	3440	3440
WB - Central	3760	10302	4260	10802	10302	7291	3210	3653	4192	1995	5095	1995	4345	4345	3395	3165	3710	3653	3760	3760	3760
WB - North	3440	9810	3940	10310	9810	7680	4853	4990	3660	2427	6023	2427	4573	4573	3623	3352	3357	3840	3440	3440	3440
Bihar	4404	8608	4404	8608	8608	8443	2974	5108	2318	2129	6044	2129	5894	5894	4794	5094	4857	4800	4404	4404	4404
Jharkhand	2831	10552	2831	10552	10552	8498	2751	3242	1872	1560	4621	1560	5071	5071	4071	4271	3916	3859	2831	2831	2831
Orissa - North East	3300	9177	3300	9177	9177	9399	1710	4127	2297	1575	5140	1575	5140	5140	3740	4340	4300	4233	3300	3300	3300
Orissa - North West	4384	10008	4384	10008	10008	9782	3454	4484	4268	1349	5474	1349	5224	5224	4524	4724	4092	4035	4384	4384	4384
Orissa - Rest	3527	9421	3527	9421	9421	9273	2597	3731	3421	1151	4617	1151	4367	4367	3667	3867	4171	4114	3527	3527	3527
Chattisgarh	3062	9897	3062	9897	9897	8614	2837	3097	2577	1583	5052	1583	5002	5002	3802	4202	4968	4511	3062	3062	3062
MP - East	3337	9447	3337	9447	9447	7312	2323	2887	3137	1092	5083	1092	5583	5583	4433	4433	4682	4215	3337	3337	3337
Assam, Meghalaya & NES	4534	10566	4534	10566	10566	10878	4954	5216	2316	952	4824	952	3974	3974	3024	3224	2682	2625	4534	4534	4534
TN - Chennai	5297	10579	5297	10579	10579	5531	4747	5190	4686	4527	7307	4527	6815	6815	6957	7198	7853	7686	5297	5297	5297
TN - West & South	5899	11181	5899	11181	11181	6133	5349	5792	5288	5137	7917	5137	7331	7331	7679	7920	8465	8408	5899	5899	5899
Pondicherry	5265	10547	5265	10547	10547	5499	4715	5158	4654	4804	7584	4804	7095	7095	7525	7766	8011	8254	5265	5265	5265
Telangana	4542	9524	4542	9524	9524	4576	3492	3935	3431	3036	5816	3036	5326	5326	5802	6043	6588	6531	4542	4542	4542
AP	4326	9498	4326	9498	9498	4550	3266	3709	3215	2726	5506	2726	5108	5108	5623	7445	6419	6362	4326	4326	4326
Karnataka - West & East	5252	10634	5252	10634	10634	4676	4702	5145	4641	4256	7036	4256	6542	6542	7015	7256	7801	7744	5252	5252	5252
Kerala	7257	12539	7257	12539	12539	7491	6707	7150	6646	6507	9287	6507	7743	7743	8307	8548	9093	9036	7257	7257	7257
Delhi	2879	8429	2879	8429	8429	4129	2032	2379	2729	1413	4919	1413	5219	5219	4369	4469	3969	3654	2879	2879	2879
Haryana	2754	8178	2754	8178	8178	4154	1646	2554	2754	1448	4994	1448	5244	5244	4494	4594	3994	3685	2754	2754	2754
UP - West	3321	9221	3321	9221	9221	4121	2001	2721	3221	1318	5051	1318	5411	5411	4861	4461	4161	3569	3321	3321	3321
UP - Kanpur	3929	9429	3929	9429	9429	4329	2839	3429	3379	1765	5669	1765	5669	5669	4669	4819	5311	5054	3929	3929	3929
UP - Varanasi	4569	9869	4569	9869	9869	4519	3269	3712	3519	2229	6409	2229	6209	6209	5059	5409	5745	5488	4569	4569	4569
Uttaranchal	4588	10688	4588	10688	10688	4888	3238	3188	4138	1431	5678	1431	5378	5378	4678	4327	5072	4815	4588	4588	4588
Punjab	3256	8156	3256	8156	8156	3856	1411	2806	2606	1180	5946	1180	5696	5696	4296	4896	4246	3930	3256	3256	3256
Chandigarh	2804	8104	2804	8104	8104	3904	1441	2454	2804	1216	4794	1216	4694	4694	4094	4294	4027	3960	2804	2804	2804
Himachal	4019	9169	4019	9169	9169	4169	1609	2319	3469	1164	5059	1164	5009	5009	3974	4215	3960	4703	4019	4019	4019
Jammu	2964	7964	2964	7964	7964	4164	1634	2314	2014	939	4604	939	4754	4754	3754	3954	3750	3693	2964	2964	2964
Rajasthan - East & Alwar	4305	10955	4305	10955	10955	4705	3475	3751	3705	2299	6095	2299	6295	6295	5113	5645	5899	5842	4305	4305	4305
Rajasthan - West & South	5205	11105	5205	11105	11105	5755	4195	4855	4805	2999	7295	2999	7595	7595	6045	6795	6779	6722	5205	5205	5205
Maharastra - Mumbai & South	5898	11280	5898	11280	11280	6122	5348	5791	5287	4400	7180	4400	7187	7187	6868	7109	7654	7597	5898	5898	5898
Maharastra - Khandesh	3658	9840	3658	9840	9840	4692	3908	4351	3847	2916	5696	2916	5712	5712	5419	5660	6205	6148	3658	3658	3658
Maharastra - Vidharbha	2801	8983	2801	8983	8983	3835	2751	2694	3000	1569	4349	1569	4359	4359	4065	4306	4861	4804	2801	2801	2801
Goa	4093	10385	4093	10385	10385	4327	3543	4786	3482	3881	6661	3881	6176	6176	5846	6087	6632	6575	4093	4093	4093
Gujarat - East & South	4931	10273	4931	10273	10273	5005	4301	4734	4220	3608	6638	3608	5654	5654	6270	6741	7256	7239	4931	4931	4931
Gujarat-West	6120	11462	6120	11462	11462	6194	5490	5923	5409	4561	7591	4561	6362	6362	7038	7539	8054	8037	6120	6120	6120
MP - West & North	4443	10225	4443	10225	10225	5077	3893	4736	4232	3305	6085	3305	5592	5592	5698	5939	6894	6437	4443	4443	4443
Daman / Silvassa	5284	10666	5284	10666	10666	5518	4334	4677	4073	4246	7026	4246	6536	6536	7049	7290	7435	7778	5284	5284	5284

Note : The above prices are credit prices.

Annexure - II

PP : PRICE LIST

Circular No : HPL / PM / 17-18 / 92
 Effective : 2-Feb-18



EX- STOCK POINT BASIC PRICES (Rs / MT)

Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312 M 310S	M 310	M 311 T	M 340 M 365	PP OG
WB - South & West	93480	92710	92480	93210	94210	94940	95067	95730	97160	101193	101397	104193	96347	96847	96797	99068	101163	99468	89480
WB - North	95101	94331	94101	94831	95831	96561	96688	97351	98781	102814	103018	105814	97968	98468	98418	100689	102784	99433	91101
Bihar	94129	95525	93629	96525	97025	95790	98559	97225	100115	103104	102989	106104	96639	97139	97239	98939	101276	99249	90129
Jharkhand	94577	92456	94077	93456	93956	94610	97657	97966	99436	102548	103287	105548	96337	96837	96837	98637	101092	98896	90577
Orissa - North East	94129	93852	93629	94852	95352	93730	98719	97102	99032	102554	102789	105554	96289	96789	97189	98589	100729	99437	90129
Orissa - North West	93388	93364	92888	94364	94864	93690	97318	97088	97404	103123	102798	106123	96548	97048	96748	98548	101280	99189	89388
Orissa - Rest	94076	93782	93576	94782	95282	94030	98006	97672	98082	103152	103486	106152	97236	97736	97436	99236	101032	99363	90076
Chattisgarh	95113	93878	94613	94878	95378	95260	98338	98878	99498	103291	103623	106291	97173	97673	97873	99473	100806	100197	91113
MP - East & North	95375	94865	94875	95865	96365	97100	99389	99625	99475	104320	104129	107320	97129	97629	97779	99779	101630	103103	91375
Assam, Meghalaya & NES	95494	95062	94994	96062	96562	94850	98074	98612	101612	105776	105704	108776	100054	100554	100504	102304	104946	97643	91494
TN - Chennai	94332	94650	93832	95650	96150	99798	97882	98239	98843	101802	102822	104802	96814	97314	96172	97931	99376	97783	90332
TN - West & South	94592	94910	94092	95910	96410	100058	98142	98499	99103	102054	103074	105054	97160	97660	96312	98071	99626	97459	90592
Pondicherry	94748	95066	94248	96066	96566	100214	98298	98655	99259	101909	102929	104909	96918	97418	95988	97747	99602	98375	90748
Telangana	94664	95282	94164	96282	96782	100330	98714	99071	99675	102870	103890	105870	97880	98380	96904	98663	100218	98048	90664
AP	94384	94812	93884	95812	96312	99860	98444	98801	99395	102684	103704	105684	97602	98102	96587	97867	99891	98162	90384
Karnataka - West & East	94954	95172	94454	96172	96672	101230	98504	98861	99465	102650	103670	105650	97664	98164	96691	98450	100005	97967	90954
Kerala	94046	94364	93546	95364	95864	99512	97596	97953	98557	101496	102516	104496	97560	98060	96496	98255	99810	101408	90046
Delhi	96483	96533	95983	97533	98033	100933	100330	100783	100533	104649	104943	107649	98143	98643	98493	100393	102993	101281	92483
Haryana	96512	96688	96012	97688	98188	100812	100620	100512	100412	104518	104772	107518	98022	98522	98272	100172	102872	101381	92512
UP - West	95929	95629	95429	96629	97129	100829	100249	100329	99929	104632	104699	107632	97839	98339	97889	100289	102689	99358	91929
UP - Kanpur	94783	94883	94283	95883	96383	100083	98873	99083	99233	103647	103543	106647	97043	97543	97543	99393	101001	98838	90783
UP - Varanasi	94057	94357	93557	95357	95857	99807	98357	98714	99007	103097	102717	106097	96417	96917	97067	98717	100481	99997	90057
Uttaranchal	94524	94024	94024	95024	95524	99924	98874	99724	98874	104381	103934	107381	97734	98234	97934	100285	101640	101302	90524
Punjab	96276	96976	95776	97976	98476	101376	101121	100526	100826	105052	104086	108052	97836	98336	98736	100136	102886	101302	92276
Chandigarh	96758	97058	96258	98058	98558	101358	101121	100908	100658	105046	105268	108046	98868	99368	98968	100768	103135	100609	92758
Himachal	95593	96043	95093	97043	97543	101143	101003	101093	100043	105148	105053	108148	98603	99103	99138	100897	103252	102221	91593
Jammu	97250	97850	96750	98850	99350	101750	101580	101700	102100	105975	106110	108975	99460	99960	99960	101760	104064	98980	93250
Rajasthan - East & Alwar	94817	93767	94317	94767	95267	100117	98647	99171	99317	103523	103527	106523	96827	97327	97509	98977	100823	98840	90817
Rajasthan - West & South	94657	94357	94157	95357	95857	99807	98667	98807	98957	103563	103067	106563	96267	96767	97317	98567	100683	97715	90657
Maharashtra - Mumbai & South	93714	93932	93214	94932	95432	99190	97264	97621	98225	101912	102932	104912	96425	96925	96244	98003	99558	98594	89714
Maharashtra - Khandesh	95384	94802	94884	95802	96302	100050	98134	98491	99095	102826	103846	105826	97330	97830	97123	98882	100437	99385	91384
Maharashtra - Vidharbha	95688	95106	95188	96106	96606	100354	98738	99595	99389	103620	104640	106620	98130	98630	97924	99683	101228	99358	91688
Goa	96140	95448	95640	96448	96948	101606	99690	99247	100651	103052	104072	106052	98057	98557	97887	99646	101201	97773	92140
Gujarat - East & South	94381	94639	93881	95639	96139	100007	98011	98378	98992	102404	103174	105404	97658	98158	96542	98071	99656	97663	90381
Gujarat-West	93880	94138	93380	95138	95638	99506	97510	97877	98491	102139	102909	105139	97638	98138	96462	97961	99546	98515	89880
MP - West	94809	94627	94309	95627	96127	99875	98359	98316	98920	102647	103667	105647	97660	98160	97054	98813	99958	97134	90809
Daman / Silvassa	93928	94146	93428	95146	95646	99394	97878	98335	99039	101666	102686	104666	96676	97176	95663	97422	99377	99332	89928

Note : The above prices are credit prices.

Annexure - III

Circular No : HPL / PM / 17-18 / 92
 Effective : 2-Feb-18



Terms and Conditions for Sales

A	Ex-Works Price	Basic price per MT for Prime/OG/Powder grades on credit terms are given in Annexure - I. Basic price of non-prime (NP) grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																						
B	Ex-Stock / HPL Warehouse prices	Basic prices for Prime/OG grades on credit terms are as per Annexure - II . Local freight, handling & insurance are to be bourne by customer. Non-prime grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																						
C	Cash Discount	Applicable for cash sales only @ Rs 1100 PMT on pre-GST basis for both ex-plant & ex-stock/ex-warehouse sales																						
D	Freight	Would be applicable extra upto destination at prevailing actual rate on ex-plant sales. Road permit/way bill/E way bill will be required as applicable.																						
E	GST	GST would be applicable on net basic price plus freight for Ex Works Sale. Net basic price in Ex-plant sale is arrived at by deducting Cash Discounts (for Cash Sale only) and LA from Basic prices. On Ex- Stock Point sales, GST would be applicable on adjustment of Cash Discount (for Cash Sale only) from Basic price. Present rate of GST is 18%.																						
F	Credit period	Interest free credit period of 14 days from date of sales on ex-plant / ex-stock /ex-warehouse basis (excluding date of invoice). In case customer fails to pay within due date , penal interest would be charged as per applicable norm. The Prompt Payment Incentive is Rs 75/MT per day.																						
G	Quantity Linked Incentive	<p>Applicable to all customers on completion of lifting of following quantities in a calender month. This discount would be settled through post-sale credit note in the following month. Both ex-plant and ex-stock lifting can be combined for entitlement of QLI. Combination of prime , non-prime, powder grades and experimental grades are entitled to QLI. HDPE & LLDPE grades would not be allowed to be combined for the purpose of QLI computation. Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives.</p> <table border="1" data-bbox="402 1375 1479 1438"> <thead> <tr> <th>Quantity</th> <th>>=10 MT</th> <th>>=30 MT</th> <th>>=60 MT</th> <th>>=100 MT</th> <th>>=200 MT</th> <th>>=300 MT</th> <th>>=400 MT</th> <th>>=500 MT</th> <th>>=600 MT</th> <th>>=700 MT</th> </tr> </thead> <tbody> <tr> <td>QLI</td> <td>300</td> <td>400</td> <td>450</td> <td>550</td> <td>650</td> <td>700</td> <td>750</td> <td>800</td> <td>850</td> <td>900</td> </tr> </tbody> </table>	Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT	QLI	300	400	450	550	650	700	750	800	850	900
Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT														
QLI	300	400	450	550	650	700	750	800	850	900														
H	Territory	As per Annexure - IV, Locational Adjustment would be applicable accordingly.																						
I	Others	<p>Cut & Torn Bags : Post sales Discount @ Rs 800 PMT subject to physical inspection & weighment of bags by HPL personnel.</p> <p>Standarised Non-Prime Grades : M103sNP, M106s NP and M108s NP grades to remain Rs 800/MT lower than corresponding NP grades.</p>																						

Annexure -IV

Circular No : HPL / PM / 17-18 / 92
 Effective : 2-Feb-18

**Territory Division**

Sl.	Territory	Districts
1	West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
2	West Bengal (Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
3	West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
4	Orissa (North-East)	Mayurbhanj , Balasore , Bhadrak, Jajpur
5	Orissa (North-West)	Sundargarh, Jharsuguda, Bargarh, Sambalpur, Deogarh, Sonapur
6	Orissa (Rest)	All other districts of Orissa
7	Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
8	Assam	Guwahati and all other district of Assam,
9	MP (East)	Balaghat, Chattarpur, Damoh, Dindori, Jabalpur, Katni, Rewa, Mandla, Narshimhapur, Panna, Satna, Sagar, Sewni, Shadol, Sidhi, Tikamgarh, Umaria.
10	MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
11	MP (West)	Badwani, Betul, Bhopal, Dhar, Indore, Khandwa, Ratlam, Shajapur, Ujjain, Nimar, Chhindhara
12	Maharashtra - Mumbai	Mumbai, Ahmednagar, Dhule, Nashik, Pune, Raigarh, Thane
13	Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
14	Maharashtra - Khandesh	Aurangabad, Beed, Jalna, Jalgaon, Hingoli, Latur, Parvani, Nanded, Buldhana,
15	Maharashtra - Vidharva	Nagpur, Akola, Amravati, Bhandara, Chandrapur, Garhchiroli, Wardah, Gondia Yavatmal
16	Tamilnadu (Chennai)	Chennai, Kanchipuram, Thiruvallur, Thiruvannamalai, Vellore, Viluppuram Cuddalore
17	Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
18	Tamilnadu (South)	Madurai and all other districts in TN
19	Uttar Pradesh (Varanasi)	Varanasi, Chandauli, Allahabad, Mirzapur, Jaunpur, Gorakhpur, Deoria, Mau, Ghazipur, Ballia, Kushinagar.
20	Uttar Pradesh (Kanpur)	Kanpur, Unnao, Lucknow, Barabanki, Jhansi, Fatehpur, Raiberrili, Sultanpur Basti, Auriya, Sitapur, Etawah
21	Uttar Pradesh (West)	Agra, Aligarh, Badaun, Baghpat, Bareilly, Baraut, Bijnor, Bulandsahar, Etah, Firozabad, Gaziabad, Mathura, Meerut, Moradabad, Muzaffarnagar, Rampur, Saharanpur, NOIDA.
22	Rajasthan (East)	Jaipur, Jhunjhuna, Bharatpur, Dausa, Sikar, Karauli, Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
23	Rajasthan (Alwar)	Alwar
24	Rajasthan (West)	Bikaner, Azmer & other districts of Rajasthan.
25	Rajasthan (South)	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
26	Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
27	Karnataka (East)	Bangalore and other districts of Karnataka
28	Andhra Pradesh (AP)	Srikakulam, Vizianagaram, Vishakhapatnam, East & West Godavari, Krishna, Guntur, Prakasam, Nellore, Kurnool, Ananthpur, Cuddapah, Chittoor
29	Telangana	Hyderabad, Adilabad, Nizamabad, Karimnagar, Medak, Warangal, Khammam, Ranga Reddy, Nalgonda, Mehboobnagar.
30	Gujarat (East)	Ahmedabad, Anand, Basankanta, Baruch, Dahod, Gandhinagar, Kheda, Mehsana, Narmada, Panchmahal, Patan, Sabarkantha, Surendranagar, Vadodara
31	Gujarat (South)	Surat, Navsari, The Dangs, Valsad
32	Gujarat (West)	Amreli, Bhavnagar, Jamnagar, Junagadh, Kachchh, Porbandar, Rajkot