



Haldia Petrochemicals Ltd
Polymer Marketing
Kolkata

Circular No : HPL / PM / 17-18 / 75
Date : 1-Jan-18

To : All Regional Offices

Sub : Polypropylene price w.e.f. 1-Jan-18

We are announcing Revised Ex-Plant and Ex-Stock Price of PP, wef. 1-Jan-18

Prices and terms are as per Annexures I to IV attached herewith.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

Annexure - I

PP : PRICE LIST

Circular No : HPL / PM / 17-18 / 75
 Effective : 1-Jan-18



EX- WORKS : PP Price

Ex-Works Basic Price/ Locational Adjustments																					
(Rs./MT)																					
Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312	M310	M 311T	M 340 M 365	U/Powder		PP OG
Basic >>	90500	96100	90000	97100	97600	96200	93500	94300	94400	98700	102500	101700	94500	95000	94000	96000	98100	96200	87500	87500	86500
State/Territory	LOCATIONAL ADJUSTMENT																				
WB - South & West	3641	9810	4141	10310	9810	7640	4861	4991	3660	2427	6031	2427	4581	4581	3631	3553	3558	4041	3641	3641	3641
WB - Central	3640	10310	4140	10810	10310	7251	3090	3533	4190	2005	5118	2005	4368	4368	3418	3147	3692	3635	3640	3640	3640
WB - North	3641	9810	4141	10310	9810	7640	4861	4991	3660	2427	6031	2427	4581	4581	3631	3553	3558	4041	3641	3641	3641
Bihar	4437	8564	4437	8564	8564	8403	3007	5087	2287	2180	6077	2180	5927	5927	4827	5127	4900	4843	4437	4437	4437
Jharkhand	2844	10512	2844	10512	10512	8458	2764	3212	1844	1570	4634	1570	5084	5084	4084	4284	3972	3915	2844	2844	2844
Orissa - North East	3315	9165	3315	9165	9165	9349	1747	4102	2265	1621	5155	1621	5155	5155	3755	4355	4341	4274	3315	3315	3315
Orissa - North West	4384	9984	4384	9984	9984	9732	3454	4484	4234	1349	5474	1349	5224	5224	4524	4724	4094	4037	4384	4384	4384
Orissa - Rest	3545	9386	3545	9386	9386	9233	2615	3706	3395	1245	4635	1245	4385	4385	3685	3885	4175	4118	3545	3545	3545
Chattisgarh	3095	9864	3095	9864	9864	8574	2814	3074	2514	1609	5085	1609	5035	5035	3835	4235	4967	4510	3095	3095	3095
MP - East	3190	9441	3190	9441	9441	7282	2370	2831	3131	1141	5130	1141	5630	5630	4480	4480	4734	4267	3190	3190	3190
Assam, Meghalaya & NES	4582	10533	4582	10533	10533	10818	5002	5193	2282	1003	4872	1003	4022	4022	3072	3272	2730	2673	4582	4582	4582
TN - Chennai	5329	10611	5329	10611	10611	4063	4779	5222	4718	4559	7339	4559	6849	6849	6985	7226	7881	7714	5329	5329	5329
TN - West & South	5917	11199	5917	11199	11199	4651	5367	5810	5306	5161	7941	5161	7451	7451	7697	7938	8483	8426	5917	5917	5917
Pondicherry	5559	10841	5559	10841	10841	4293	5009	5452	4948	4863	7643	4863	7153	7153	7589	7830	8075	8318	5559	5559	5559
Telangana	4582	9564	4582	9564	9564	3116	3532	3975	3471	3076	5856	3076	5366	5366	5842	6083	6628	6571	4582	4582	4582
AP	4386	9558	4386	9558	9558	3110	3326	3769	3275	2786	5566	2786	5168	5168	5691	7474	6487	6430	4386	4386	4386
Karnataka - West & East	5272	10654	5272	10654	10654	3196	4722	5165	4661	4276	7056	4276	6566	6566	7032	7273	7818	7761	5272	5272	5272
Kerala	7379	12661	7379	12661	12661	6113	6829	7272	6768	6638	9418	6638	8003	8003	8589	8830	9375	9318	7379	7379	7379
Delhi	2945	8495	2945	8495	8495	4195	2058	2445	2795	1433	4985	1433	5285	5285	4435	4535	4035	3687	2945	2945	2945
Haryana	2818	8224	2818	8224	8224	4218	1692	2618	2818	1493	5058	1493	5308	5308	4558	4658	4058	3736	2818	2818	2818
UP - West	3363	9263	3363	9263	9263	4163	2043	2763	3263	1368	5093	1368	5453	5453	4903	4503	4203	3615	3363	3363	3363
UP - Kanpur	3975	9475	3975	9475	9475	4375	2878	3475	3425	1809	5715	1809	5715	5715	4715	4865	5361	5104	3975	3975	3975
UP - Varanasi	4605	9905	4605	9905	9905	4555	3272	3715	3555	2227	6445	2227	6245	6245	5095	5445	5755	5498	4605	4605	4605
Uttaranchal	4644	10744	4644	10744	10744	4944	3294	3244	4194	1431	5734	1431	5434	5434	4734	4377	5122	4865	4644	4644	4644
Punjab	3331	8231	3331	8231	8231	3931	1436	2881	2681	1210	6021	1210	5771	5771	4371	4971	4321	3950	3331	3331	3331
Chandigarh	2879	8179	2879	8179	8179	3979	1469	2529	2879	1246	4869	1246	4769	4769	4169	4369	4057	3990	2879	2879	2879
Himachal	4094	9244	4094	9244	9244	4244	1684	2394	3544	1184	5134	1184	5084	5084	4034	4245	3990	4733	4094	4094	4094
Jammu	3048	8048	3048	8048	8048	4248	1718	2398	2098	1044	4688	1044	4838	4838	3838	4038	3850	3793	3048	3048	3048
Rajasthan - East & Alwar	4355	11005	4355	11005	11005	4755	3525	3781	3755	2326	6145	2326	6345	6345	5135	5695	5921	5864	4355	4355	4355
Rajasthan - West & South	5251	11151	5251	11151	11151	5801	4241	4901	4851	3036	7341	3036	7641	7641	6091	6841	6831	6774	5251	5251	5251
Maharastra - Mumbai & South	5968	11350	5968	11350	11350	4692	5418	5861	5357	4460	7240	4460	7249	7249	6933	7174	7719	7662	5968	5968	5968
Maharastra - Khandesh	3708	9890	3708	9890	9890	3242	3958	4401	3897	2966	5746	2966	5762	5762	5471	5712	6257	6200	3708	3708	3708
Maharastra - Vidharbha	2845	9027	2845	9027	9027	2379	2795	2738	3044	1609	4389	1609	4399	4399	4105	4346	4901	4844	2845	2845	2845
Goa	4119	10411	4119	10411	10411	2853	3569	4812	3508	3910	6690	3910	6203	6203	5879	6120	6665	6608	4119	4119	4119
Gujarat - East & South	4975	10317	4975	10317	10317	3549	4345	4778	4264	3659	6689	3659	5694	5694	6320	6791	7306	7289	4975	4975	4975
Gujarat-West	6149	11491	6149	11491	11491	4723	5519	5952	5438	4482	7512	4482	6422	6422	7098	7599	8114	8097	6149	6149	6149
MP - West & North	4473	10255	4473	10255	10255	3607	3923	4766	4262	3342	6122	3342	5632	5632	5738	5979	6934	6477	4473	4473	4473
Daman / Silvassa	5339	10721	5339	10721	10721	4073	4389	4732	4128	4303	7083	4303	6594	6594	7092	7333	7478	7821	5339	5339	5339

Note : The above prices are credit prices.

Annexure - II

PP : PRICE LIST

Circular No : HPL / PM / 17-18 / 75

Effective : 1-Jan-18



EX- STOCK POINT BASIC PRICES (Rs / MT)

Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312 M 310S	M 310	M 311 T	M 340 M 365	PP OG
WB - South & West	87329	86760	86329	87260	88260	89030	89109	89779	91210	96743	96939	99743	90389	90889	90839	92917	95012	93536	83329
WB - North	88950	88381	87950	88881	89881	90651	90730	91400	92831	98364	98560	101364	92010	92510	92460	94538	96633	93440	84950
Bihar	88146	89619	87646	90619	91119	89880	92576	91296	94196	98603	98506	101603	90656	91156	91256	92956	95283	93243	84146
Jharkhand	88614	86546	88114	87546	88046	88700	91694	92046	93514	98088	98824	101088	90374	90874	90874	92674	95086	92905	84614
Orissa - North East	88164	87914	87664	88914	89414	87830	92732	91177	93114	98058	98324	101058	90324	90824	91224	92624	94738	93485	84164
Orissa - North West	87438	87438	86938	88438	88938	87790	91368	91138	91488	98673	98348	101673	90598	91098	90798	92598	95328	93235	83438
Orissa - Rest	88108	87867	87608	88867	89367	88120	92038	91747	92158	98608	99018	101608	91268	91768	91468	93268	95078	93414	84108
Chattisgarh	89129	87961	88629	88961	89461	89350	92411	92951	93611	98815	99139	101815	91189	91689	91889	93489	94857	94195	85129
MP - East & North	89572	88921	89072	89921	90421	91180	93392	93731	93531	99821	99632	102821	91132	91632	91782	93782	95628	97105	85572
Assam, Meghalaya & NES	89496	89145	88996	90145	90645	88960	92076	92685	95696	101275	101206	104275	94056	94556	94506	96306	98948	91665	85496
TN - Chennai	88350	88668	87850	89668	90168	95316	91900	92257	92861	97320	98340	100320	90830	91330	90194	91953	93398	91815	84350
TN - West & South	88624	88942	88124	89942	90442	95590	92174	92531	93135	97580	98600	100580	91090	91590	90344	92103	93658	91445	84624
Pondicherry	88504	88822	88004	89822	90322	95470	92054	92411	93015	97400	98420	100400	90910	91410	89974	91733	93588	92385	84504
Telangana	88674	89292	88174	90292	90792	95840	92724	93081	93685	98380	99400	101380	91890	92390	90914	92673	94228	92030	84674
AP	88374	88802	87874	89802	90302	95350	92434	92791	93385	98174	99194	101174	91592	92092	90569	91888	93873	92195	84374
Karnataka - West & East	88984	89202	88484	90202	90702	96760	92534	92891	93495	98180	99200	101180	91690	92190	90724	92483	94038	91735	84984
Kerala	87974	88292	87474	89292	89792	94940	91524	91881	92485	96915	97935	99915	91350	91850	90264	92023	93578	95425	83974
Delhi	90467	90517	89967	91517	92017	94917	94354	94767	94517	100179	100427	103179	92127	92627	92477	94377	96977	95280	86467
Haryana	90498	90692	89998	91692	92192	94798	94624	94498	94398	100023	100258	103023	92008	92508	92258	94158	96858	95385	86498
UP - West	89937	89637	89437	90637	91137	94837	94257	94337	93937	100132	100207	103132	91847	92347	91897	94297	96697	93358	85937
UP - Kanpur	88787	88887	88287	89887	90387	94087	92884	93087	93237	99153	99047	102153	91047	91547	91547	93397	95001	92878	84787
UP - Varanasi	88071	88371	87571	89371	89871	93821	92404	92761	93021	98649	98231	101649	90431	90931	91081	92731	94521	93997	84071
Uttaranchal	88518	88018	88018	89018	89518	93918	92868	93718	92868	99931	99428	102931	91728	92228	91928	94285	95640	95332	84518
Punjab	90251	90951	89751	91951	92451	95351	95146	94501	94801	100572	99561	103572	91811	92311	92711	94111	96861	95322	86251
Chandigarh	90733	91033	90233	92033	92533	95333	95143	94883	94633	100566	100743	103566	92843	93343	92943	94743	97155	94629	86733
Himachal	89568	90018	89068	91018	91518	95118	94978	95068	94018	100678	100528	103678	92578	93078	93128	94917	97272	96171	85568
Jammu	91216	91816	90716	92816	93316	95716	95546	95666	96066	101420	101576	104420	93426	93926	93926	95726	98014	93008	87216
Rajasthan - East & Alwar	88817	87767	88317	88767	89267	94117	92647	93191	93317	99046	99027	102046	90827	91327	91537	92977	94851	92838	84817
Rajasthan - West & South	88661	88361	88161	89361	89861	93811	92671	92811	92961	99076	98571	102076	90271	90771	91321	92571	94681	91700	84661
Maharashtra - Mumbai & South	87694	87912	87194	88912	89412	94670	91244	91601	92205	97402	98422	100402	90413	90913	90229	91988	93543	92592	83694
Maharashtra - Khandesh	89384	88802	88884	89802	90302	95550	92134	92491	93095	98326	99346	101326	91330	91830	91121	92880	94435	93395	85384
Maharashtra - Vidharbha	89694	89112	89194	90112	90612	95860	92744	93601	93395	99130	100150	102130	92140	92640	91934	93693	95238	93375	85694
Goa	90164	89472	89664	90472	90972	97130	93714	93271	94675	98573	99593	101573	92080	92580	91904	93663	95218	91773	86164
Gujarat - East & South	88387	88645	87887	89645	90145	95513	92017	92384	92998	97903	98673	100903	91668	92168	90542	92071	93656	91653	84387
Gujarat-West	87901	88159	87401	89159	89659	95027	91531	91898	92512	97768	98538	100768	91628	92128	90452	91951	93536	92525	83901
MP - West	88829	88647	88329	89647	90147	95395	92379	92336	92940	98160	99180	101160	91670	92170	91064	92823	93968	91141	84829
Daman / Silvassa	87923	88141	87423	89141	89641	94889	91873	92330	93034	97159	98179	100159	90668	91168	89670	91429	93384	93329	83923

Note : The above prices are credit prices.

Annexure - III

Circular No : HPL / PM / 17-18 / 75
 Effective : 1-Jan-18



Terms and Conditions for Sales

A	Ex-Works Price	Basic price per MT for Prime/OG/Powder grades on credit terms are given in Annexure - I. Basic price of non-prime (NP) grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																						
B	Ex-Stock / HPL Warehouse prices	Basic prices for Prime/OG grades on credit terms are as per Annexure - II . Local freight, handling & insurance are to be borne by customer. Non-prime grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																						
C	Cash Discount	Applicable for cash sales only @ Rs 1100 PMT on pre-GST basis for both ex-plant & ex-stock/ex-warehouse sales																						
D	Freight	Would be applicable extra upto destination at prevailing actual rate on ex-plant sales. Road permit/way bill/E way bill will be required as applicable.																						
E	GST	GST would be applicable on net basic price plus freight for Ex Works Sale. Net basic price in Ex-plant sale is arrived at by deducting Cash Discounts (for Cash Sale only) and LA from Basic prices. On Ex- Stock Point sales, GST would be applicable on adjustment of Cash Discount (for Cash Sale only) from Basic price. Present rate of GST is 18%.																						
F	Credit period	Interest free credit period of 14 days from date of sales on ex-plant / ex-stock /ex-warehouse basis (excluding date of invoice). In case customer fails to pay within due date , penal interest would be charged as per applicable norm. The Prompt Payment Incentive is Rs 75/MT per day.																						
G	Quantity Linked Incentive	<p>Applicable to all customers on completion of lifting of following quantities in a calender month. This discount would be settled through post-sale credit note in the following month. Both ex-plant and ex-stock lifting can be combined for entitlement of QLI. Combination of prime , non-prime, powder grades and experimental grades are entitled to QLI. HDPE & LLDPE grades would not be allowed to be combined for the purpose of QLI computation. Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">Quantity</th> <th style="text-align: center;">>=10 MT</th> <th style="text-align: center;">>=30 MT</th> <th style="text-align: center;">>=60 MT</th> <th style="text-align: center;">>=100 MT</th> <th style="text-align: center;">>=200 MT</th> <th style="text-align: center;">>=300 MT</th> <th style="text-align: center;">>=400 MT</th> <th style="text-align: center;">>=500 MT</th> <th style="text-align: center;">>=600 MT</th> <th style="text-align: center;">>=700 MT</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">QLI</td> <td style="text-align: center;">300</td> <td style="text-align: center;">400</td> <td style="text-align: center;">450</td> <td style="text-align: center;">550</td> <td style="text-align: center;">650</td> <td style="text-align: center;">700</td> <td style="text-align: center;">750</td> <td style="text-align: center;">800</td> <td style="text-align: center;">850</td> <td style="text-align: center;">900</td> </tr> </tbody> </table>	Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT	QLI	300	400	450	550	650	700	750	800	850	900
Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT														
QLI	300	400	450	550	650	700	750	800	850	900														
H	Territory	As per Annexure - IV, Locational Adjustment would be applicable accordingly.																						
I	Others	<p>Cut & Torn Bags : Post sales Discount @ Rs 800 PMT subject to physical inspection & weighment of bags by HPL personnel.</p> <p>Standardised Non-Prime Grades : M103sNP, M106s NP and M108s NP grades to remain Rs 800/MT lower than corresponding NP grades.</p>																						

Annexure -IV

Circular No : HPL / PM / 17-18 / 75

Effective : 1-Jan-18

**Territory Division**

Sl.	Territory	Districts
1	West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
2	West Bengal (Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
3	West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
4	Orissa (North-East)	Mayurbhanj , Balasore , Bhadrak, Jajpur
5	Orissa (North-West)	Sundargarh, Jharsuguda, Bargarh, Sambalpur, Deogarh, Sonapur
6	Orissa (Rest)	All other districts of Orissa
7	Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
8	Assam	Guwahati and all other district of Assam,
9	MP (East)	Balaghat, Chattarpur, Damoh, Dindori, Jabalpur, Katni, Rewa, Mandla, Narshimhapur, Panna, Satna, Sagar, Sewni, Shadol, Sidhi, Tikamgarh, Umaria.
10	MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
11	MP (West)	Badwani, Betul, Bhopal, Dhar, Indore, Khandwa, Ratlam, Shajapur, Ujjain, Nimar, Chhindhara
12	Maharashtra - Mumbai	Mumbai, Ahmednagar, Dhule, Nashik, Pune, Raigarh, Thane
13	Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
14	Maharashtra - Khandesh	Aurangabad, Beed, Jalna, Jalgaon, Hingoli, Latur, Parvani, Nanded, Buldhana,
15	Maharashtra - Vidharva	Nagpur, Akola, Amravati, Bhandara, Chandrapur, Garhchiroli, Wardah, Gondia Yavatmal
16	Tamilnadu (Chennai)	Chennai, Kanchipuram, Thiruvallur, Thiruvannamalai, Vellore, Viluppuram Cuddalore
17	Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
18	Tamilnadu (South)	Madurai and all other districts in TN
19	Uttar Pradesh (Varanasi)	Varanasi, Chandauli, Allahabad, Mirzapur, Jaunpur, Gorakhpur, Deoria, Mau, Ghazipur, Ballia, Kushinagar.
20	Uttar Pradesh (Kanpur)	Kanpur, Unnao, Lucknow, Barabanki, Jhansi, Fatehpur, Raiberrili, Sultanpur Basti, Auriya, Sitapur, Etawah
21	Uttar Pradesh (West)	Agra, Aligarh, Badaun, Baghpat, Bareilly, Baraut, Bijnor, Bulandsahar, Etah, Firozabad, Gaziabad, Mathura, Meerut, Moradabad, Muzaffarnagar, Rampur, Saharanpur, NOIDA.
22	Rajasthan (East)	Jaipur, Jhunjhuna, Bharatpur, Dausa, Sikar, Karauli, Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
23	Rajasthan (Alwar)	Alwar
24	Rajasthan (West)	Bikaner, Azmer & other districts of Rajasthan.
25	Rajasthan (South)	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
26	Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
27	Karnataka (East)	Bangalore and other districts of Karnataka
28	Andhra Pradesh (AP)	Srikakulam, Vizianagaram, Vishakhapatnam, East & West Godavari, Krishna, Guntur, Prakasam, Nellore, Kurnool, Ananthpur, Cuddapah, Chittoor
29	Telangana	Hyderabad, Adilabad, Nizamabad, Karimnagar, Medak, Warangal, Khammam, Ranga Reddy, Nalgonda, Mehboobnagar.
30	Gujarat (East)	Ahmedabad, Anand, Basankanta, Baruch, Dahod, Gandhinagar, Kheda, Mehsana, Narmada, Panchmahal, Patan, Sabarkantha, Surendranagar, Vadodara
31	Gujarat (South)	Surat, Navsari, The Dangs, Valsad
32	Gujarat (West)	Amreli, Bhavnagar, Jamnagar, Junagadh, Kachchh, Porbandar, Rajkot