



Haldia Petrochemicals Ltd
Polymer Marketing
Kolkata

Circular No : HPL / PM / 17-18 / 57
Date : 1-Nov-17

To : All Regional Offices

Sub : Polypropylene price w.e.f. 1-Nov-17

We are announcing Revised Ex-Plant and Ex-Stock Price of PP, w.e.f. 1-Nov-17

Prices and terms are as per Annexures I to IV attached herewith.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

Annexure - I

PP : PRICE LIST

Circular No : HPL / PM / 17-18 / 57
Effective : 1-Nov-17



EX- WORKS : PP Price

Ex-Works Basic Price/ Locational Adjustments																					
(Rs./MT)																					
Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312	M310	M 311T	M 340 M 365	U/Powder		PP OG
Basic >>	89500	95100	89000	96100	96600	95200	92500	93300	93400	98700	102500	101700	92500	93000	92000	94000	96100	94200	86500	86500	85600
State/Territory	LOCATIONAL ADJUSTMENT																				
WB - South & West	3671	9928	4171	10428	9928	8680	4968	5021	4688	2457	6061	2457	4611	4611	3661	3583	3588	4071	3671	3671	4601
WB - Central	3758	10368	4258	10868	10368	8291	3155	3563	5218	2035	5148	2035	4398	4398	3448	3177	3722	3665	3758	3758	4388
WB - North	3671	9928	4171	10428	9928	8680	4968	5021	4688	2457	6061	2457	4611	4611	3661	3583	3588	4071	3671	3671	4601
Bihar	4467	8613	4467	8613	8613	9433	3113	5117	3273	2363	6107	2363	5957	5957	4857	5157	4930	4873	4467	4467	5397
Jharkhand	2572	10062	2572	10062	10062	9190	2562	2952	2532	1445	4356	1445	4806	4806	3806	4006	3694	3637	2572	2572	3496
Orissa - North East	3345	9195	3345	9195	9195	10389	1777	4148	3258	1804	5185	1804	5185	5185	3785	4385	4371	4304	3345	3345	4275
Orissa - North West	3814	10014	3814	10014	10014	10762	3560	3114	4708	1532	5504	1532	5254	5254	4554	4754	4124	4067	3814	3814	4744
Orissa - Rest	3472	9322	3472	9322	9322	10273	2721	3632	3882	1428	4665	1428	4415	4415	3715	3915	4205	4148	3472	3472	3905
Chattisgarh	2908	9665	2908	9665	9665	8387	2624	2875	2315	1575	4898	1575	4848	4848	3648	4048	4780	4323	2908	2908	3838
MP - East	3744	9178	3744	9178	9178	7326	2500	3218	3168	1348	5184	1348	5684	5684	4534	4534	4788	4321	3744	3744	4674
Assam, Meghalaya & NES	4313	10263	4313	10263	10263	11549	4810	4913	2967	887	4603	887	3753	3753	2803	3003	2461	2404	4313	4313	5243
TN - Chennai	5350	10632	5350	10632	10632	4084	4876	5319	4739	4733	7360	4733	6870	6870	7006	7247	7902	7735	5350	5350	5979
TN - West & South	5947	11229	5947	11229	11229	4681	5473	5916	5336	5344	7971	5344	7481	7481	7727	7968	8513	8456	5947	5947	6576
Pondicherry	5584	10866	5584	10866	10866	4318	5110	5553	4973	5041	7668	5041	7178	7178	7614	7855	8100	8343	5584	5584	6213
Telangana	4643	9625	4643	9625	9625	3177	3593	4036	3532	3290	5917	3290	5427	5427	5903	6144	6689	6632	4643	4643	4772
AP	4579	9751	4579	9751	9751	3303	3519	3962	3468	3132	5759	3132	5361	5361	5884	7284	6680	6623	4579	4579	4708
Karnataka - West & East	5297	10679	5297	10679	10679	3221	4823	5266	4686	4454	7081	4454	6591	6591	7057	7298	7843	7786	5297	5297	5926
Kerala	7417	12699	7417	12699	12699	6151	6943	7386	6806	6829	9456	6829	8041	8041	8627	8868	9413	9356	7417	7417	8046
Delhi	3000	8550	3000	8550	8550	4250	2116	2500	2850	1641	5040	1641	5340	5340	4490	4590	4090	3742	3000	3000	3930
Haryana	2806	8212	2806	8212	8212	4206	1680	2606	2806	1634	5046	1634	5296	5296	4546	4646	4046	3724	2806	2806	3736
UP - West	3351	9251	3351	9251	9251	4151	2108	2751	3251	1509	5081	1509	5441	5441	4891	4491	4191	3603	3351	3351	4281
UP - Kanpur	4085	9585	4085	9585	9585	4485	3001	3585	3535	2072	5825	2072	5825	5825	4825	4975	5471	5214	4085	4085	5015
UP - Varanasi	4593	9893	4593	9893	9893	4543	3260	3703	3543	2368	6433	2368	6233	6233	5083	5433	5743	5486	4593	4593	5523
Uttaranchal	4950	11000	4950	11000	11000	5250	3677	3550	4500	1890	6040	1890	5740	5740	5040	4683	5428	5171	4950	4950	5880
Punjab	3461	8361	3461	8361	8361	4061	1566	3011	2811	1493	6151	1493	5901	5901	4501	5101	4451	4080	3461	3461	4391
Chandigarh	2927	8227	2927	8227	8227	4027	1517	2577	2927	1447	4917	1447	4817	4817	4217	4417	4105	4038	2927	2927	3857
Himachal	4188	9338	4188	9338	9338	4338	1854	2488	3638	1431	5228	1431	5178	5178	4128	4339	4084	4827	4188	4188	5118
Jammu	3254	8254	3254	8254	8254	4454	2000	2604	2304	1403	4894	1403	5044	5044	4044	4244	4056	3999	3254	3254	4184
Rajasthan - East & Alwar	4489	11139	4489	11139	11139	4889	3736	3915	3889	2613	6279	2613	6479	6479	5269	5829	6055	5998	4489	4489	5419
Rajasthan - West & South	5356	11256	5356	11256	11256	5906	4422	5006	4956	3294	7446	3294	7746	7746	6196	6946	6936	6879	5356	5356	6286
Maharastra - Mumbai & South	6050	11432	6050	11432	11432	4774	5576	6019	5439	4695	7322	4695	7331	7331	7015	7256	7801	7744	6050	6050	6379
Maharastra - Khandesh	3769	9951	3769	9951	9951	3303	4095	4538	3958	3180	5807	3180	5823	5823	5532	5773	6318	6261	3769	3769	4098
Maharastra - Vidharbha	2974	9156	2974	9156	9156	2508	2924	2867	3173	1891	4518	1891	4528	4528	4234	4475	5030	4973	2974	2974	2813
Goa	3947	10239	3947	10239	10239	2681	3473	4716	3336	3891	6518	3891	6031	6031	5707	5948	6493	6436	3947	3947	4576
Gujarat - East & South	5128	10470	5128	10470	10470	3702	4574	5007	4417	3965	6842	3965	5847	5847	6473	6944	7459	7442	5128	5128	5847
Gujarat-West	6259	11601	6259	11601	11601	4833	5705	6138	5548	4745	7622	4745	6532	6532	7208	7709	8224	8207	6259	6259	6978
MP - West & North	4536	10318	4536	10318	10318	3670	3986	4829	4325	3558	6185	3558	5695	5695	5801	6042	6997	6540	4536	4536	4665
Daman / Silvassa	5445	10827	5445	10827	10827	4179	4495	4838	4234	4409	7189	4409	6700	6700	7198	7439	7584	7927	5445	5445	6074

Note :

The above prices are credit prices.

Annexure - II

PP : PRICE LIST

Circular No : HPL / PM / 17-18 / 57

Effective : 1-Nov-17



EX- STOCK POINT BASIC PRICES (Rs / MT)

Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312 M 310S	M 310	M 311 T	M 340 M 365	PP OG
WB - South & West	86351	85695	85351	86195	87172	87020	88055	88801	89235	96766	96961	99766	88389	88889	88839	90917	93012	91536	81521
WB - North	87972	87316	86972	87816	88793	88641	89676	90422	90856	98387	98582	101387	90010	90510	90460	92538	94633	91440	83142
Bihar	87169	88623	86669	89623	90100	87880	91523	90319	92263	98473	98529	101473	88656	89156	89256	90956	93283	91243	82339
Jharkhand	87631	85741	87131	86741	87218	86690	90640	91051	91571	97958	98847	100958	88374	88874	88874	90674	93086	90905	82807
Orissa - North East	87187	86937	86687	87937	88414	85820	91755	90184	91174	97928	98347	100928	88324	88824	89224	90624	92738	91485	82357
Orissa - North West	87061	86461	86561	87461	87938	85790	90314	91561	90067	98543	98371	101543	88598	89098	88798	90598	93328	91235	82231
Orissa - Rest	87234	86984	86734	87984	88461	86110	90985	90874	90724	98478	99041	101478	89268	89768	89468	91268	93078	91414	82901
Chattisgarh	88152	86995	87652	87995	88472	88350	91436	91985	92645	98685	99162	101685	89189	89689	89889	91489	92857	92195	83322
MP - East & North	88095	88261	87595	89261	89738	90190	92338	92421	92571	99691	99655	102691	89132	89632	89782	91782	93628	95105	83265
Assam, Meghalaya & NES	88519	88169	88019	89169	89646	86960	91022	91719	93765	101145	101229	104145	92056	92556	92506	94306	96948	89665	83689
TN - Chennai	87350	87668	86850	88668	89168	94316	90847	91204	91861	97190	98340	100190	88830	89330	88194	89953	91398	89815	82844
TN - West & South	87624	87942	87124	88942	89442	94590	91121	91478	92135	97450	98600	100450	89090	89590	88344	90103	91658	89445	83118
Pondicherry	87504	88822	87004	88822	89322	94470	91001	91358	92015	97270	98420	100270	88910	89410	87974	89733	91588	90385	82998
Telangana	87674	88292	87174	89292	89792	94840	91747	92104	92685	98250	99400	101250	89890	90390	88914	90673	92228	90030	83668
AP	87374	87802	86874	88802	89302	94350	91457	91814	92385	98044	99194	101044	89592	90092	88569	89888	91873	90195	83368
Karnataka - West & East	87984	88202	87484	89202	89702	95760	91481	91838	92495	98050	99200	101050	89690	90190	88724	90483	92038	89735	83478
Kerala	86974	87292	86474	88292	88792	93940	90471	90828	91485	96785	97935	99785	89350	89850	88264	90023	91578	93425	82468
Delhi	89490	89540	88990	90540	91017	93917	93374	93790	93540	100049	100450	103049	90127	90627	90477	92377	94977	93280	84660
Haryana	89521	89715	89021	90715	91192	93798	93647	93521	93421	99893	100281	102893	90008	90508	90258	92158	94858	93385	84691
UP - West	88960	88660	88460	89660	90137	93837	93203	93360	92960	100002	100230	103002	89847	90347	89897	92297	94697	91358	84130
UP - Kanpur	87810	87910	87310	88910	89387	93087	91893	92110	92260	99023	99070	102023	89047	89547	89547	91397	93001	90878	82980
UP - Varanasi	87094	87394	86594	88394	88871	92821	91427	91784	92044	98519	98254	101519	88431	88931	89081	90731	92521	91997	82264
Uttaranchal	87540	87090	87040	88090	88568	92918	91814	92740	91890	99801	99450	102801	89728	90228	89928	92285	93640	93332	82710
Punjab	89274	89974	88774	90974	91451	94351	94169	93524	93824	100442	99584	103442	89811	90311	90711	92111	94861	93322	84444
Chandigarh	89756	90056	89256	91056	91533	94333	94166	93906	93656	100436	100766	103436	90843	91343	90943	92743	95155	92629	84926
Himachal	88591	89041	88091	90041	90518	94118	93925	94091	93041	100548	100551	103548	90578	91078	91128	92917	95272	94171	83761
Jammu	90239	90839	89739	91839	92316	94716	94493	94689	95089	101290	101599	104290	91426	91926	91926	93726	96014	91008	85409
Rajasthan - East & Alwar	87840	86790	87340	87790	88267	93117	91593	92214	92340	98916	99050	101916	88827	89327	89537	90977	92851	90838	83010
Rajasthan - West & South	87684	87384	87184	88384	88861	92811	91618	91834	91984	98946	98594	101946	88271	88771	89321	90571	92681	89700	82854
Maharashtra - Mumbai & South	86694	86912	86194	87912	88412	93670	90191	90548	91205	97272	98422	100272	88413	88913	88229	89988	91543	90592	82488
Maharashtra - Khandesh	88384	87802	87884	88802	89302	94550	91081	91438	92095	98196	99346	101196	89330	89830	89121	90880	92435	91395	84178
Maharashtra - Vidharbha	88694	88112	88194	89112	89612	94860	91767	92624	92395	99000	100150	102000	90140	90640	89934	91693	93238	91375	84978
Goa	89164	88472	88664	89472	89972	96130	92661	92218	93675	98443	99593	101443	90080	90580	89904	91663	93218	89773	84658
Gujarat - East & South	87387	87645	86887	88645	89145	94513	90964	91331	91998	97773	98673	100773	89668	90168	88542	90071	91656	89653	82791
Gujarat-West	86901	87159	86401	88159	88659	94027	90478	90845	91512	97638	98538	100638	89628	90128	88452	89951	91536	90525	82305
MP - West	87829	87647	87329	88647	89147	94395	91402	91359	91940	98030	99180	101030	89670	90170	89064	90823	91968	89141	83823
Daman / Silvassa	86923	87141	86423	88141	88641	93889	90873	91330	92034	97159	98179	100159	88668	89168	87670	89429	91384	91329	82394

Note : The above prices are credit prices.

Annexure - III

Circular No : HPL / PM / 17-18 / 57

Effective : 1-Nov-17

**Terms and Conditions for Sales**

A	Ex-Works Price	Basic price per MT for Prime/OG/Powder grades on credit terms are given in Annexure - I. Basic price of non-prime (NP) grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																						
B	Ex-Stock / HPL Warehouse prices	Basic prices for Prime/OG grades on credit terms are as per Annexure - II . Local freight, handling & insurance are to be borne by customer. Non-prime grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																						
C	Cash Discount	Applicable for cash sales only @ Rs 1100 PMT on pre-GST basis for both ex-plant & ex-stock/ex-warehouse sales																						
D	Freight	Would be applicable extra upto destination at prevailing actual rate on ex-plant sales. Road permit/way bill/E way bill will be required as applicable.																						
E	GST	GST would be applicable on net basic price plus freight for Ex Works Sale. Net basic price in Ex-plant sale is arrived at by deducting Cash Discounts (for Cash Sale only) and LA from Basic prices. On Ex- Stock Point sales, GST would be applicable on adjustment of Cash Discount (for Cash Sale only) from Basic price. Present rate of GST is 18%.																						
F	Credit period	Interest free credit period of 14 days from date of sales on ex-plant / ex-stock /ex-warehouse basis (excluding date of invoice). In case customer fails to pay within due date , penal interest would be charged as per applicable norm. The Prompt Payment Incentive is Rs 75/MT per day.																						
G	Quantity Linked Incentive	Applicable to all customers on completion of lifting of following quantities in a calender month. This discount would be settled through post-sale credit note in the following month. Both ex-plant and ex-stock lifting can be combined for entitlement of QLI. Combination of prime , non-prime, powder grades and experimental grades are entitled to QLI. HDPE & LLDPE grades would not be allowed to be combined for the purpose of QLI computation. Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives.																						
		<table border="1"> <thead> <tr> <th>Quantity</th> <th>>=10 MT</th> <th>>=30 MT</th> <th>>=60 MT</th> <th>>=100 MT</th> <th>>=200 MT</th> <th>>=300 MT</th> <th>>=400 MT</th> <th>>=500 MT</th> <th>>=600 MT</th> <th>>=700 MT</th> </tr> </thead> <tbody> <tr> <td>QLI</td> <td>300</td> <td>400</td> <td>450</td> <td>550</td> <td>650</td> <td>700</td> <td>750</td> <td>800</td> <td>850</td> <td>900</td> </tr> </tbody> </table>	Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT	QLI	300	400	450	550	650	700	750	800	850	900
Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT														
QLI	300	400	450	550	650	700	750	800	850	900														
H	Territory	As per Annexure - IV, Locational Adjustment would be applicable accordingly.																						
I	Others	Cut & Torn Bags : Post sales Discount @ Rs 800 PMT subject to physical inspection & weighment of bags by HPL personnel. Standardised Non-Prime Grades : M103sNP, M106s NP and M108s NP grades to remain Rs 800/MT lower than corresponding NP grades.																						

Annexure -IV

Circular No : HPL / PM / 17-18 / 57

Effective : 1-Nov-17

**Territory Division**

Sl.	Territory	Districts
1	West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
2	West Bengal (Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
3	West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
4	Orissa (North-East)	Mayurbhanj , Balasore , Bhadrak, Jajpur
5	Orissa (North-West)	Sundargarh, Jharsuguda, Bargarh, Sambalpur, Deogarh, Sonapur
6	Orissa (Rest)	All other districts of Orissa
7	Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
8	Assam	Guwahati and all other district of Assam,
9	MP (East)	Balaghat, Chattarpur, Damoh, Dindori, Jabalpur, Katni, Rewa, Mandla, Narshimhapur, Panna, Satna, Sagar, Sewni, Shadol, Sidhi, Tikamgarh, Umaria.
10	MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
11	MP (West)	Badwani, Betul, Bhopal, Dhar, Indore, Khandwa, Ratlam, Shajapur, Ujjain, Nimar, Chhindhara
12	Maharashtra - Mumbai	Mumbai, Ahmednagar, Dhule, Nashik, Pune, Raigarh, Thane
13	Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
14	Maharashtra - Khandesh	Aurangabad, Beed, Jalna, Jalgaon, Hingoli, Latur, Parvani, Nanded, Buldhana,
15	Maharashtra - Vidharva	Nagpur, Akola, Amravati, Bhandara, Chandrapur, Garhchiroli, Wardah, Gondia Yavatmal
16	Tamilnadu (Chennai)	Chennai, Kanchipuram, Thiruvallur, Thiruvannamalai, Vellore, Viluppuram Cuddalore
17	Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
18	Tamilnadu (South)	Madurai and all other districts in TN
19	Uttar Pradesh (Varanasi)	Varanasi, Chandauli, Allahabad, Mirzapur, Jaunpur, Gorakhpur, Deoria, Mau, Ghazipur, Ballia, Kushinagar.
20	Uttar Pradesh (Kanpur)	Kanpur, Unnao, Lucknow, Barabanki, Jhansi, Fatehpur, Raiberrili, Sultanpur Basti, Auriya, Sitapur, Etawah
21	Uttar Pradesh (West)	Agra, Aligarh, Badaun, Baghpat, Bareilly, Baraut, Bijnor, Bulandsahar, Etah, Firozabad, Gaziabad, Mathura, Meerut, Moradabad, Muzaffarnagar, Rampur, Saharanpur, NOIDA.
22	Rajasthan (East)	Jaipur, Jhunjhuna, Bharatpur, Dausa, Sikar, Karauli, Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
23	Rajasthan (Alwar)	Alwar
24	Rajasthan (West)	Bikaner, Azmer & other districts of Rajasthan.
25	Rajasthan (South)	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
26	Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
27	Karnataka (East)	Bangalore and other districts of Karnataka
28	Andhra Pradesh (AP)	Srikakulam, Vizianagaram, Vishakhapatnam, East & West Godavari, Krishna, Guntur, Prakasam, Nellore, Kurnool, Ananthpur, Cuddapah, Chittoor
29	Telangana	Hyderabad, Adilabad, Nizamabad, Karimnagar, Medak, Warangal, Khammam, Ranga Reddy, Nalgonda, Mehboobnagar.
30	Gujarat (East)	Ahmedabad, Anand, Basankanta, Baruch, Dahod, Gandhinagar, Kheda, Mehsana, Narmada, Panchmahal, Patan, Sabarkantha, Surendranagar, Vadodara
31	Gujarat (South)	Surat, Navsari, The Dangs, Valsad
32	Gujarat (West)	Amreli, Bhavnagar, Jamnagar, Junagadh, Kachchh, Porbandar, Rajkot