



**Haldia Petrochemicals Ltd
Polymer Marketing
Kolkata**

Circular No : **HPL / PM / 18-19/23**
Date : **17-May-18**

To : All Regional Offices

Sub : Polyethylene Price wef. 17-May-18

We are announcing Revised Ex-Plant and Ex-Stock Price of HDPE and LLDPE, wef. 17-May-18

Prices and terms are as per Annexures I to IV attached herewith.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

Annexure - I

HDPE - PRICE LIST

Circular No : HPL / PM / 18-19/23
 Effective : 17-May-18



EX- WORKS : HDPE Price

Grades >>	Ex-Works Basic Price																						
	(Rs./MT)																						
M 5018 L M 5025L M5818	B 6401	HDT-6	F5001	E 5201	E5201S	F 5400 F 5600	P 5300	P5200	P5200UV	R5801	HDT-9	HDT-10 HDT-10S	M 6007L	M 5005 L	M 6007 LU	B5500	M 5002L	HDT9C	HD OG (E)	HD OG (M)	HD OG (F)	HD OG (B)	
BASIC PRICE																							
State/Territory	99028	106408	101421	101421	107908	106908	108918	112678	109003	110503	101577	101577	102157	90891	90891	92391	108168	90891	96577	95577	91528	103918	101408
West Bengal - South & West	99457	106891	101722	101722	108391	107391	109933	112999	109301	110801	101867	101867	102447	91192	91192	92692	108741	91192	96867	95867	91957	104933	101891
West Bengal - Central	99028	106408	101421	101421	107908	106908	108918	112678	109003	110503	101577	101577	102157	90891	90891	92391	108168	90891	96577	95577	91528	103918	101408
West Bengal - North	99091	106516	101345	101345	108016	107016	110171	112626	108926	110426	101501	101501	102081	90815	90815	92315	108121	90815	96501	95501	91591	105171	101516
Bihar	99207	106937	101789	101789	108437	107437	110197	113066	109366	110866	101942	101942	102522	91259	91259	92759	108806	91259	96942	95942	91707	105197	101937
Jharkhand	99282	106713	101540	101540	108213	107213	110602	112312	109123	110623	101692	101692	102272	91010	91010	92510	108563	91010	96692	95692	91782	105602	101713
Orissa - NE	99213	106804	101638	101638	108304	107304	110053	112914	109214	110714	101788	101788	102368	91108	91108	92608	108654	91108	96788	95788	91713	105053	101804
Orissa - Rest	98782	107462	102603	102603	108962	107962	109372	112132	109452	110952	102482	102756	103336	91132	91132	92632	108972	91132	97756	96756	91282	104372	102462
Chattisgarh	98819	105849	102141	102141	107349	106349	108659	111919	109039	110539	102288	102288	102868	90169	90169	91669	109109	90169	97288	96288	91319	103659	100849
East MP	97241	106421	103151	103151	107921	106921	109881	114291	108811	110311	101841	102441	103879	90791	90791	92291	108281	90791	97441	96441	89741	104881	101421
Assam	96992	106172	102902	102902	107672	106672	109632	114042	108562	110062	101592	102192	103630	90542	90542	92042	108032	90542	97192	96192	89492	104632	101172
Meghalaya & NE States	96847	104773	99110	99110	106273	105273	108436	110383	106683	108183	99507	99507	99537	88580	88580	90080	106123	88580	94507	93507	89347	103436	99773
Tamilnadu - C&A	96232	104158	98491	98491	105658	104658	108686	109768	106068	107568	98892	98892	99284	87961	87961	89461	105508	87961	93892	92892	88732	103686	99158
Tamilnadu - South	96289	104220	98545	98545	105720	104720	108651	109830	106130	107630	98949	98949	98979	88015	88015	89515	105570	88015	93949	92949	88789	103651	99220
Tamilnadu - West	96767	104702	99032	99032	106202	105202	108634	110312	106612	108112	99427	99427	99757	88502	88502	90002	106052	88502	94427	93427	89267	103634	99702
Pondicherry	98764	106699	101026	101026	108199	107199	108308	111818	108388	109888	101414	101414	101754	90486	90486	91986	108049	90486	96414	95414	91264	103308	101699
Telangana	98462	106390	100714	100714	107890	106890	109329	111439	108300	109800	101122	101122	101452	90184	90184	91684	107740	90184	96122	95122	90962	104329	101390
Andhra Pradesh	97382	105312	99633	99633	106812	105812	107802	110922	107222	108722	100042	100042	100072	89103	89103	90603	106662	89103	95042	94042	89882	102802	100312
Karnataka - East	95084	103018	97348	97348	104518	103518	106982	108628	104938	106438	97744	97744	97774	86818	86818	88318	104368	86818	92744	91744	87584	101982	98018
Karnataka - West	95273	103203	97540	97540	104703	103703	108416	108813	105113	106613	97933	97933	98263	87010	87010	88510	104553	87010	92933	91933	87773	103416	98203
Kerala	98973	105680	101239	101239	107180	106180	109190	112513	108813	110313	101373	101373	101963	90709	90709	92209	108253	90709	96373	95373	91473	104190	100680
Delhi	98475	105505	101039	101039	107005	106005	108965	112313	108613	110113	101173	101173	101763	90375	90375	91875	108053	90375	96173	95173	90975	103965	100505
Haryana	98836	106266	101102	101102	107766	106766	108640	112376	108676	110176	101236	101236	101826	90572	90572	92072	108116	90572	96236	95236	91336	103640	101266
UP - West	98476	104456	102742	102742	105956	104956	108516	112776	110296	111796	101876	101876	103468	90726	90726	92226	108816	90726	96976	95976	90976	103516	99456
UP - Kanpur	98559	105080	100816	100816	106580	105580	107940	112100	108400	109900	100400	100969	101549	90000	90000	91500	107840	90000	95969	94969	91059	102940	100080
UP - Varanasi	97471	104501	101635	101635	106001	105001	108211	112915	109215	110715	100671	100721	102367	90371	90371	91871	108655	90371	95721	94721	89971	103211	99501
Uttarakhand	98625	105955	101639	101639	107455	106455	109215	112875	109221	110721	101780	101780	102370	91109	91109	92609	108661	91109	96780	95780	91125	104215	100955
Punjab	99380	106086	101639	101639	107586	106586	109446	112921	109221	110721	101780	101780	102370	91109	91109	92609	108661	91109	96780	95780	91880	104446	101086
Chandigarh	99623	105824	101892	101892	107324	106324	108384	113169	109469	110969	102023	102023	102613	91362	91362	92862	108909	91362	97023	96023	92123	103384	100824
Himachal Pradesh	98624	105154	102074	102074	106654	105654	109014	113358	109658	111158	102213	102213	102803	91274	91274	92774	108914	91274	97213	96213	91124	104014	100154
Jammu	98798	105428	101209	101209	106928	105928	108588	111998	108790	110290	101359	101359	101939	89998	89998	91498	108230	89998	96359	95359	91298	103588	100428
Rajasthan - East	98524	105373	100783	100783	106873	105873	108233	111943	108368	109868	100934	100934	101514	89893	89893	91393	107808	89893	95934	94934	91024	103233	100373
Rajasthan - West	98675	105543	100937	100937	107043	106043	108383	112218	108518	110018	101075	101075	101665	90063	90063	91563	107958	90063	96075	95075	91175	103383	100543
Rajasthan - Alwar	97271	104451	99750	99750	105951	104951	107361	110921	107328	108828	99904	99904	100484	88871	88871	90371	106768	88871	94904	93904	89771	102361	99451
Rajasthan - South	96326	104262	98586	98586	105762	104762	106459	109619	106172	107672	98986	98986	99316	88056	88056	89556	105612	88056	93986	92986	88826	101459	99262
Maharashtra - Non-Vidharbha	97732	105669	99992	99992	107169	106169	108110	111279	107579	109079	100392	100392	100722	89462	89462	90962	107019	89462	95392	94392	90232	103110	100669
Maharashtra - K	99093	107020	101350	101350	108520	107520	109169	112630	108399	109899	101753	101753	102083	90820	90820	92320	108370	90820	96753	95753	91593	104169	102020
Maharashtra - Vidharbha	97119	105043	99381	99381	106543	105543	107075	110285	106953	108453	99779	99779	100109	88851	88851	90351	106393	88851	94779	93779	89619	102075	100043
Maharashtra - South	97127	105059	99392	99392	106559	105559	108121	110669	106969	108469	99787	99787	100117	88862	88862	90362	106409	88862	94787	93787	89627	103121	100059
Goa	97084	105021	99351	99351	106521	105521	107369	110329	106931	108431	99744	99744	100074	88821	88821	90321	106371	88821	94744	93744	89584	102369	100021
Gujarat - East	96291	104217	98549	98549	105717	104717	107117	109827	106137	107637	98951	98951	99495	88019	88019	89519	105567	88019	94495	93495	88791	102117	99217
Gujarat - West	96983	104917	99245	99245	106417	105417	107122	109															

Annexure - II

HDPE : PRICE LIST

Circular No : HPL / PM / 18-19/23
Effective : 17-May-18



EX- STOCK POINT BASIC PRICES (Rs / MT)

Grades >>	M 5018 L M 5025L M5818	B 6401	HDT-6	F5001	E 5201	E 5201S	F 5400 F 5600	P 5300	P5200	P5200UV	R 5801	HDT-9	HDT-10 HDT-10S	M 6007L	M 5005 L	M 6007 LU	B 5500	M5002L	HD 79C	HD OG (E)	HD OG (M)	HD OG (F)	HD OG (B)
West Bengal - South & West	99505	106885	101898	101898	108385	107385	109395	113155	109480	110980	102054	102054	102634	91368	91368	92868	108645	91368	97054	96054	92005	104395	101885
West Bengal - Central	100389	107823	102654	102654	109323	108323	110865	113931	110233	111733	102799	102799	103379	92124	92124	93624	109673	92124	97799	96799	92889	105865	102823
West Bengal - North	101080	108460	103473	103473	109960	108960	110970	114730	111055	112555	103629	103629	104209	92943	92943	94443	110220	92943	98629	97629	93580	105970	103460
Bihar	100993	108418	103247	103247	109918	108918	112073	114528	110828	112328	103403	103403	103983	92717	92717	94217	110023	92717	98403	97403	93493	107073	103418
Jharkhand	100518	108248	103100	103100	109748	108748	111508	114377	110677	112177	103253	103253	103833	92570	92570	94070	110117	92570	98253	97253	93018	106508	103248
Orissa - NE	100143	107574	102401	102401	109074	108074	111463	113173	109984	111484	102553	102553	103133	91871	91871	93371	109424	91871	97553	96553	92643	106463	102574
Orissa - Rest	100326	107917	102751	102751	109417	108417	111166	114027	110327	111733	102901	102901	103481	92221	92221	93721	109767	92221	97901	96901	92826	106166	102917
Chattisgarh	100274	108954	104095	104095	110454	109454	110864	113624	110944	112444	103974	104248	104828	92624	92624	94124	110464	92624	99248	98248	92774	105864	103954
East MP	101181	108211	104503	104503	109711	108711	111021	114281	111401	112901	104650	104650	105230	92531	92531	94031	111471	92531	99650	98650	93681	106021	103211
Assam	100658	109838	106568	106568	111338	110338	113298	117708	112228	113728	105258	105858	107296	94208	94208	95708	111698	94208	100858	99858	93158	108298	104838
Meghalaya & NE States	100658	109838	106568	106568	111338	110338	113298	117708	112228	113728	105258	105858	107296	94208	94208	95708	111698	94208	100858	99858	93158	108298	104838
Tamilnadu - C&A	99689	107615	101952	101952	109115	108115	111278	113225	109525	111025	102349	102349	102379	91422	91422	92922	108695	91422	97349	96349	92189	106278	102615
Tamilnadu - South	99644	107570	101903	101903	109070	108070	112098	113180	109480	110980	102304	102304	102531	91373	91373	92873	108920	91373	97304	96304	92144	107098	102570
Tamilnadu - West	99691	107622	101947	101947	109122	108122	112053	113232	109532	111032	102351	102351	102381	91417	91417	92917	108972	91417	97351	96351	92191	107053	102622
Pondicherry	99839	107774	102104	102104	109274	108274	111706	113384	109684	111184	102499	102499	102829	91574	91574	93074	109124	91574	97499	96499	92339	106706	102774
Telangana	101326	109261	103588	103588	110761	109761	110870	114380	110950	112450	103976	103976	104316	93048	93048	94548	110611	93048	98976	97976	93826	105870	104261
Andhra Pradesh	100394	108322	102646	102646	109822	108822	111261	113371	110232	111732	103054	103054	103384	92116	92116	93616	109672	92116	98054	97054	92894	106261	103322
Karnataka - East	100494	108424	102745	102745	109924	108924	110914	114034	110334	111834	103154	103154	103184	92215	92215	93715	109774	92215	98154	97154	92994	105914	103424
Karnataka - West	99146	107080	101410	101410	108580	107580	111044	112690	109000	110500	101806	101806	101836	90880	90880	92380	108430	90880	96806	95806	91646	106044	102080
Kerala	99435	107365	101702	101702	108865	107865	112578	112975	109275	110750	102095	102095	102425	91172	91172	92672	108715	91172	97095	96095	91935	105758	102365
Delhi	101635	108342	103901	103901	109842	108842	111852	115175	111475	112975	104035	104035	104625	93371	93371	94871	110915	93371	99035	98035	94135	106852	103342
Haryana	101337	108367	103901	103901	109867	108867	111827	115175	111475	112975	104035	104035	104625	93237	93237	94737	110915	93237	99035	98035	93837	106827	103367
UP - West	101635	109065	103901	103901	110565	109565	111439	115175	111475	112975	104035	104035	104625	93371	93371	94871	110915	93371	99035	98035	94135	106439	104065
UP - Kanpur	100688	106668	104954	104954	108168	107168	110728	114988	112508	114008	104088	104188	105680	92938	92938	94438	111028	92938	99188	98188	93188	105728	101668
UP - Varanasi	100688	107209	102945	102945	108709	107709	110069	114229	110529	112029	102529	103098	103678	92129	92129	93629	109969	92129	98098	97098	93188	105069	102209
Uttarakhand	100433	107463	104597	104597	108963	107963	111173	115877	112177	113677	103633	103633	105329	93333	93333	94833	111617	93333	98683	97683	92933	106173	102463
Punjab	101487	108817	104501	104501	110317	109317	112077	115737	112083	113583	104642	104642	105232	93971	93971	95471	111523	93971	99642	98642	93987	107077	103817
Chandigarh	102242	108948	104501	104501	110448	109448	112308	115783	112083	113583	104642	104642	105232	93971	93971	95471	111523	93971	99642	98642	94742	107308	103948
Himachal Pradesh	102385	108586	104654	104654	110086	109086	111146	115931	112231	113731	104785	104785	105375	94124	94124	95624	111671	94124	99785	98785	94885	106146	103586
Jammu	102146	108676	105596	105596	110176	109176	112536	116880	113180	114680	105735	105735	106325	94796	94796	96296	112436	94796	100735	99735	94646	107536	103676
Rajasthan - East	101290	107920	103701	103701	109420	108420	111080	114490	111282	112782	103851	103851	104431	92490	92490	93990	110722	92490	98851	97851	93790	106080	102920
Rajasthan - West	101086	107935	103345	103345	109435	108435	110795	114505	110930	112430	103496	103496	104076	92455	92455	93955	110370	92455	98496	97496	93586	105795	102935
Rajasthan - Alwar	101437	108305	103699	103699	109805	108805	111145	114980	111280	112780	103837	103837	104427	92825	92825	94325	110720	92825	98837	97837	93937	106145	103305
Rajasthan - South	100333	107513	102812	102812	109013	108013	110423	113983	110390	111890	102966	102966	103546	91933	91933	93433	109830	91933	97966	96966	92833	105423	102513
Maharashtra - Non-Vidharbha	99348	107284	101608	101608	108784	107784	109481	112641	109194	110694	102008	102008	102338	91078	91078	92578	108634	91078	97008	96008	91848	104481	102284
Maharashtra - K	100209	108146	102469	102469	109646	108646	110587	113756	110056	111556	102869	102869	103199	91939	91939	93439	109496	91939	97869	96869	92709	105587	103146
Maharashtra - Vidharbha	101015	108942	103272	103272	110442	109442	111091	114552	110321	111821	103675	103675	104005	92742	92742	94242	110292	92742	98675	97675	93515	106091	103942
Maharashtra - South	100141	108065	102403	102403	109565	108565	110097	113307	109975	111475	102801	102801	103131	91873	91873	93373	109415	91873	97801	96801	92641	105097	103065
Goa	100739	108671	103004	103004	110171	109171	111733	114281	110581	112081	103399	103399	103729	92474	92474	93974	110021	92474	98399	97399	93239	106733	103671
Gujarat - East	99866	107803	102133	102133	109303	108303	110151	113111	109713	111213	102526	102526	102856	91603	91603	93103	109153	91603	97526	96526	92366	105151	102803
Gujarat - West	99703	107629	101961	101961	109129	108129	110529	113239	109549	111049	102363	102807	103137	91431	91431	92931	108979	91431	97907	96907	92203	105529	102629
Gujarat - South	99495	107429	101757	101757	108929	107929	109634	112194	109349	110849	102155	102155	102485	91227	91227	92727	108779	91227	97155	96155	91995	104634	102429
West MP / Chhindwara	100594	105822	102845	102845	107322	106322	110689	114129	110319	111819	103254	103254	103584	92315	92315	93815	109869	92315	98254	97254	93094	105689	100822
North MP	102039	109974	104304	104304	111474	110474	112770	115430	111884	113384	104699	104699	105029	93774	93774	95274	111324	93774	99699	98699	94539	107770	104974
Daman / Silvassa	99634	107565	101898	101898	109065	108065	109178	113088	109475	110975	102294	102294	102624	91368	91368	92868	108915	91368	97294	96294	92134	104178	102565

Note :

The above prices are credit prices.

Annexure - III

LLDPE : PRICE LIST

Circular No : HPL / PM / 18-19/23
 Effective : 17-May-18



Grades >>	Ex-Works Basic Price (Rs./MT)								Stock-Point Prices (Basic) (Rs./MT)							
	71501S 71602S 71602 W 71601 W	71601D	73005 T 73204 T	73005 TU 73204TU	72307E	LLT-12	LL OG (E)	LL OG (M)	71501S 71602S 71602 W 71601 W	71601D	73005 T 73204 T	72307 E	73005 TU 73204TU	LLT-12	LL OG (E)	LL OG (M)
State/Territory	BASIC PRICE								BASIC PRICE							
West Bengal - South & West	87143	88143	95078	96578	92531	92031	83143	87578	87620	88620	95555	93008	97055	92508	83620	88055
West Bengal - Central	86913	87913	96137	97637	92832	92332	82913	88637	87845	88845	97069	93764	98569	93264	83845	89569
West Bengal - North	87143	88143	95078	96578	92531	92031	83143	87578	89195	90195	97130	94583	98630	94083	85195	89630
Bihar	87031	88031	95771	97271	92455	91955	83031	88271	88933	89933	97673	94357	99173	93857	84933	90173
Jharkhand	87357	88357	96212	97712	92899	92399	83357	88712	88668	89668	97523	94210	99023	93710	84668	90023
Orissa - NE	87572	88572	95962	97462	92650	92150	83572	88462	88433	89433	96823	93511	98323	93011	84433	89323
Orissa - Rest	87263	88263	96058	97558	92748	92248	83263	88558	88376	89376	97171	93861	98671	93361	84376	89671
Chattisgarh	88532	89532	97026	98526	93382	92882	84532	89526	90024	91024	98518	94874	100018	94374	86024	91018
East MP	88168	89168	96519	98019	93251	92751	84168	89019	90530	91530	98881	95613	100381	95113	86530	91381
Assam	89179	90179	97569	99069	93291	92791	85179	90069	92596	93596	100986	96708	102486	96208	88596	93486
Meghalaya & NE States	88930	89930	97320	98820	93042	92542	84930	89820	92596	93596	100986	96708	102486	96208	88596	93486
Tamilnadu - C&A	86137	87137	93527	95027	90220	89720	82137	86027	88979	89979	96369	93062	97869	92562	84979	88869
Tamilnadu - South	85522	86522	92912	94412	89601	89101	81522	85412	88934	89934	96324	93013	97824	92513	84934	88824
Tamilnadu - West	85579	86579	92969	94469	89655	89155	81579	85469	88981	89981	96371	93057	97871	92557	84981	88871
Pondicherry	86057	87057	93447	94947	90142	89642	82057	85947	89129	90129	96519	93214	98019	92714	85129	89019
Telangana	88044	89044	95444	96944	92126	91626	84044	87944	90606	91606	98006	94688	99506	94188	86606	90506
Andhra Pradesh	87752	88752	95142	96642	91824	91324	83752	87642	89684	90684	97074	93756	98574	93256	85684	89574
Karnataka - East	86672	87672	94062	95562	90743	90243	82672	86562	89784	90784	97174	93855	98674	93355	85784	89674
Karnataka - West	84374	85374	91764	93264	88458	87958	80374	84264	88436	89436	95826	92520	97326	92020	84436	88326
Kerala	84563	85563	91953	93453	88650	88150	80563	84453	88725	89725	96115	92812	97615	92312	84725	88615
Delhi	88253	89253	95653	97153	92339	91839	84253	88153	90915	91915	98315	95001	99815	94501	86915	90815
Haryana	88053	89053	95453	96953	92139	91639	84053	87953	90915	91915	98315	95001	99815	94501	86915	90815
UP - West	88116	89116	95516	97016	92202	91702	84116	88016	90915	91915	98315	95001	99815	94501	86915	90815
UP - Kanpur	89226	90226	95676	97176	92326	91826	85226	89176	91438	92438	97888	94538	99388	94038	87438	90388
UP - Varanasi	87849	88849	95239	96739	91926	91426	83849	87739	89978	90978	97368	94055	98868	93555	85978	89868
Uttarakhand	88657	89657	95421	96921	92735	92235	84657	87921	91619	92619	98383	95697	99883	95197	87619	90883
Punjab	88660	89660	95975	97475	92739	92239	84660	88475	91522	92522	98837	95601	100337	95101	87522	91337
Chandigarh	88660	89660	96060	97560	92739	92239	84660	88560	91522	92522	98922	95601	100422	95101	87522	91422
Himachal Pradesh	88903	89903	96303	97803	92992	92492	84903	88803	91665	92665	99065	95754	100565	95254	87665	91565
Jammu	89093	90093	96493	97993	93174	92674	85093	88993	92615	93615	100015	96696	101515	96196	88615	92515
Rajasthan - East	88239	89239	95198	96698	92319	91819	84239	87698	90731	91731	97690	94811	99190	94311	86731	90190
Rajasthan - West	87814	88814	95204	96704	91893	91393	83814	87704	90376	91376	97766	94455	99266	93955	86376	90266
Rajasthan - Alwar	87955	88955	95355	96855	92037	91537	83955	87855	90717	91717	98117	94799	99617	94299	86717	90617
Rajasthan - South	86784	87784	94174	95674	90860	90360	82784	86674	89846	90846	97236	93922	98736	93422	85846	89736
Maharashtra - Non-Vidharbha	85616	86616	93006	94506	89696	89196	81616	85506	88638	89638	96028	92718	97528	92218	84638	88528
Maharashtra - K	87022	88022	94412	95912	91102	90602	83022	86912	89499	90499	96889	93579	98389	93079	85499	89389
Maharashtra - Vidharbha	88383	89383	95773	97273	92460	91960	84383	88273	90305	91305	97695	94382	99195	93882	86305	90195
Maharashtra - South	86409	87409	93799	95299	90491	89991	82409	86299	89431	90431	96821	93513	98321	93013	85431	89321
Goa	86417	87417	93807	95307	90502	90002	82417	86307	90029	91029	97419	94114	98919	93614	86029	89919
Gujarat - East	86374	87374	93764	95264	90461	89961	82374	86264	89156	90156	96546	93243	98046	92743	85156	89046
Gujarat - West	85581	86581	92971	94471	89659	89159	81581	85471	88993	89993	96383	93071	97883	92571	84993	88883
Gujarat - South	86273	87273	93663	95163	90355	89855	82273	86163	88785	89785	96175	92867	97675	92367	84785	88675
West MP / Chhindwara	87122	88122	94512	96012	91193	90693	83122	87012	89884	90884	97274	93955	98774	93455	85884	89774
North MP	88667	89667	96057	97557	92752	92252	84667	88557	91329	92329	98719	95414	100219	94914	87329	91219
Daman / Silvassa	86241	87241	93631	95131	90325	89825	82241	86131	88924	89924	96314	93008	97814	92508	84924	88814

Note : The above prices are credit prices.

Annexure - IV

Circular No : HPL / PM / 18-19/23
 Effective : 17-May-18

**Terms and Conditions for Sales**

A	Ex-Works Price	Basic price per MT for Prime/OG on credit terms are given in Annexure - I & III. Basic price of non-prime (NP) grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																
B	Ex-Stock / HPL Warehouse prices	Basic prices for Prime/OG on credit terms are as per Annexure - II & III . Local freight, handling & insurance are to be borne by customer. Non-prime grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																
C	Cash Discount	Applicable for cash sales only @ Rs 1100 PMT on pre-GST basis for both ex-plant & ex-stock/ex-warehouse sales																
D	Freight	Would be applicable extra upto destination at prevailing actual rate on ex-plant sales. Road permit/way bill/E way bill will be required as applicable.																
E	GST	GST would be applicable on basic price adjusted for cash discount (for Cash Sale only) plus freight for Ex Works Sale. On Ex- Stock Point sales, GST would be applicable on adjustment of Cash Discount (for Cash Sale only) from Basic price. Present rate of GST is 18%.																
F	Credit period	Interest free credit period of 14 days from date of sales on ex-plant / ex-stock /ex-warehouse basis (excluding date of invoice). In case customer fails to pay within due date , penal interest would be charged as per applicable norm. The Prompt Payment Incentive is Rs 75/MT per day.																
G	Quantity Linked Incentive	Applicable to all customers on completion of lifting of following quantities in a calender month. This discount would be settled through post-sale credit note in the following month. Both ex-plant and ex-stock lifting can be combined for entitlement of QLI. Combination of prime , non-prime, powder grades and experimental grades are entitled to QLI. HDPE & LLDPE grades would not be allowed to be combined for the purpose of QLI computation. Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives. All terms & conditions for HDT9C would be same as HD OG grades.																
		<table border="1"> <thead> <tr> <th>Quantity</th> <th>>=10 MT</th> <th>>=30 MT</th> <th>>=60 MT</th> <th>>=100 MT</th> <th>>=200 MT</th> <th>>=300 MT</th> <th>>=400 MT</th> </tr> </thead> <tbody> <tr> <td>QLI</td> <td>300</td> <td>400</td> <td>450</td> <td>550</td> <td>650</td> <td>700</td> <td>750</td> </tr> </tbody> </table>	Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	QLI	300	400	450	550	650	700	750
Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT											
QLI	300	400	450	550	650	700	750											
		Customers lifting R5801/HDT9/ HDT10 / HDT10S are allowed to combine lifting of 72307E for consideration of QLI																
H	Powder	Unstabilized HDPE and LLDPE Powder prices would be cheaper by Rs. 3000/MT than the corresponding prime grades for both Ex Works and Ex Stock Point sales. LL OG powder to be lower by Rs. 3000/MT than LL OG(E). HD OG powder from LLDPE Plant to be lower by Rs. 3000/MT than HD OG(E).																
I	Others	Cut & Torn Bags : Post sales Discount @ Rs 800 PMT subject to physical inspection & weighment of bags by HPL personnel.																

Annexure - V

Circular No : HPL / PM / 18-19/23
Effective : 17-May-18



Territory Division

Sl.	Territory	Districts
1	West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
2	West Bengal (Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
3	West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
4	Orissa (North-East)	Mayurbhanj , Balasore , Bhadrak, Jajpur
5	Orissa (Rest)	All other districts of Orissa
6	Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
7	Assam	Guwahati and all other district of assam,
8	MP (East)	Balaghat, Chattarpur, Damoh , Dindori , Jabalpur , Katni , Rewa, Mandla, Narshimhapur , Panna , Satna , Sagar , Sewni, Shadol , Sidhi , Tikamgarh, Umaria.
9	MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
10	MP (West)	Badwani , Betul , Bhopal , Dhar , Indore , Khandwa , Ratlam, Shajapur, Ujjain , Nimar , Chhindhara
11	Maharashtra - Mumbai	Mumbai , Ahmednagar , Dhule , Nashik , Pune , Raigarh , Thane
12	Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
13	Maharashtra - Khandesh	Aurangabad , Beed , Jalna , Jalgaon , Hingoli , Latur , Parvani , Nanded , Buldhana,
14	Maharashtra - Vidharva	Nagpur , Akola , Amravati , Bhandara , Chandrapur , Garhchiroli , Wardah , Gondia Yavatmal
15	Tamilnadu (Chennai)	Chennai , Kanchipuram , Thiruvallur , Thiruvannamalai , Vellore , Viluppuram Cuddalore
16	Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
17	Tamilnadu (South)	Madurai and all other districts in TN
18	Uttar Pradesh (Varanasi)	Varanasi , Chandauli , Allahabad , Mirzapur , Jaunpur , Gorakhpur , Deoria , Mau , Ghazipur , Ballia , Kushinagar.
19	Uttar Pradesh (Kanpur)	Kanpur , Unnao , Lucknow , Barabanki , Jhansi , Fatehpur , Raiberrili, Sultanpur Basti , Auriya , Sitapur, Etawah
20	Uttar Pradesh (West)	Agra , Aligarh , Badaun , Baghpat , Bareilly , Baraut , Bijnor , Bulandsahar , Etah , Firozabad , Gaziabad , Mathura , Meerut , Moradabad , Muzzafarnagar , Rampur , Saharanpur , NOIDA.
21	Rajasthan (East)	Jaipur , Jhunjhuna , Bharatpur , Dausa , Sikar, Karauli , Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
22	Rajasthan (Alwar)	Alwar
23	Rajasthan (West)	Bikaner , Azmer & other districts of Rajasthan.
24	Rajasthan (South)	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
25	Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
26	Karnataka (East)	Bangalore and other districts of Karnataka
27	Andhra Pradesh	As per new state of Andhra Pradesh (Seemandhra) created on 2nd June, 2014
28	Telangana	Hyderabad & other districts Telengana state
29	Gujarat (East)	Ahmedabad , Anand, Basankanta , Baruch , Dahod , Gandhinagar, Kheda , Mehsana, Narmada , Panchmahal , Patan , Sabarkantha, Surendranagar, Vadodara
31	Gujarat (South)	Surat , Navsari, The Dangs, Valsad
31	Gujarat (West)	Amreli , Bhavnagar , Jamnagar , Junagadh , Kachchh, Porbandar , Rajkot