



**Haldia Petrochemicals Ltd
Polymer Marketing
Kolkata**

Circular No : **HPL / PM / 18-19/23**
Date : **17-May-18**

To : All Regional Offices

Sub : Polyethylene Price wef. 17-May-18

We are announcing Revised Ex-Plant and Ex-Stock Price of HDPE and LLDPE, wef. 17-May-18

Prices and terms are as per Annexures I to IV attached herewith.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

Annexure - III

LLDPE : PRICE LIST

Circular No : HPL / PM / 18-19/23
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Grades >>	Ex-Works Basic Price (Rs./MT)								Stock-Point Prices (Basic) (Rs./MT)							
	71501S 71602S 71602 W 71601 W	71601D	73005 T 73204 T	73005 TU 73204TU	72307E	LLT-12	LL OG (E)	LL OG (M)	71501S 71602S 71602 W 71601 W	71601D	73005 T 73204 T	72307 E	73005 TU 73204TU	LLT-12	LL OG (E)	LL OG (M)
	BASIC PRICE								BASIC PRICE							
State/Territory	87143	88143	95078	96578	92531	92031	83143	87578	87620	88620	95555	93008	97055	92508	83620	88055
West Bengal - South & West	86913	87913	96137	97637	92832	92332	82913	88637	87845	88845	97069	93764	98569	93264	83845	89569
West Bengal - Central	87143	88143	95078	96578	92531	92031	83143	87578	89195	90195	97130	94583	98630	94083	85195	89630
West Bengal - North	87031	88031	95771	97271	92455	91955	83031	88271	88933	89933	97673	94357	99173	93857	84933	90173
Bihar	87357	88357	96212	97712	92899	92399	83357	88712	88668	89668	97523	94210	99023	93710	84668	90023
Jharkhand	87572	88572	95962	97462	92650	92150	83572	88462	88433	89433	96823	93511	98323	93011	84433	89323
Orissa - NE	87263	88263	96058	97558	92748	92248	83263	88558	88376	89376	97171	93861	98671	93361	84376	89671
Orissa - Rest	88532	89532	97026	98526	93382	92882	84532	89526	90024	91024	98518	94874	100018	94374	86024	91018
Chattisgarh	88168	89168	96519	98019	93251	92751	84168	89019	90530	91530	98881	95613	100381	95113	86530	91381
East MP	89179	90179	97569	99069	93291	92791	85179	90069	92596	93596	100986	96708	102486	96208	88596	93486
Assam	88930	89930	97320	98820	93042	92542	84930	89820	92596	93596	100986	96708	102486	96208	88596	93486
Meghalaya & NE States	86137	87137	93527	95027	90220	89720	82137	86027	88979	89979	96369	93062	97869	92562	84979	88869
Tamilnadu - C&A	85522	86522	92912	94412	89601	89101	81522	85412	88934	89934	96324	93013	97824	92513	84934	88824
Tamilnadu - South	85579	86579	92969	94469	89655	89155	81579	85469	88981	89981	96371	93057	97871	92557	84981	88871
Tamilnadu - West	86057	87057	93447	94947	90142	89642	82057	85947	89129	90129	96519	93214	98019	92714	85129	89019
Pondicherry	88044	89044	95444	96944	92126	91626	84044	87944	90606	91606	98006	94688	99506	94188	86606	90506
Telangana	87752	88752	95142	96642	91824	91324	83752	87642	89684	90684	97074	93756	98574	93256	85684	89574
Andhra Pradesh	86672	87672	94062	95562	90743	90243	82672	86562	89784	90784	97174	93855	98674	93355	85784	89674
Karnataka - East	84374	85374	91764	93264	88458	87958	80374	84264	88436	89436	95826	92520	97326	92020	84436	88326
Karnataka - West	84563	85563	91953	93453	88650	88150	80563	84453	88725	89725	96115	92812	97615	92312	84725	88615
Kerala	88253	89253	95653	97153	92339	91839	84253	88153	90915	91915	98315	95001	99815	94501	86915	90815
Delhi	88053	89053	95453	96953	92139	91639	84053	87953	90915	91915	98315	95001	99815	94501	86915	90815
Haryana	88116	89116	95516	97016	92202	91702	84116	88016	90915	91915	98315	95001	99815	94501	86915	90815
UP - West	89226	90226	95676	97176	92326	91826	85226	89176	91438	92438	97888	94538	99388	94038	87438	90388
UP - Kanpur	87849	88849	95239	96739	91926	91426	83849	87739	89978	90978	97368	94055	98868	93555	85978	89868
UP - Varanasi	88657	89657	95421	96921	92735	92235	84657	87921	91619	92619	98383	95697	99883	95197	87619	90883
Uttarakhand	88660	89660	95975	97475	92739	92239	84660	88475	91522	92522	98837	95601	100337	95101	87522	91337
Punjab	88660	89660	96060	97560	92739	92239	84660	88560	91522	92522	98922	95601	100422	95101	87522	91422
Chandigarh	88903	89903	96303	97803	92992	92492	84903	88803	91665	92665	99065	95754	100565	95254	87665	91565
Himachal Pradesh	89093	90093	96493	97993	93174	92674	85093	88993	92615	93615	100015	96696	101515	96196	88615	92515
Jammu	88239	89239	95198	96698	92319	91819	84239	87698	90731	91731	97690	94811	99190	94311	86731	90190
Rajasthan - East	87814	88814	95204	96704	91893	91393	83814	87704	90376	91376	97766	94455	99266	93955	86376	90266
Rajasthan - West	87955	88955	95355	96855	92037	91537	83955	87855	90717	91717	98117	94799	99617	94299	86717	90617
Rajasthan - Alwar	86784	87784	94174	95674	90860	90360	82784	86674	89846	90846	97236	93922	98736	93422	85846	89736
Rajasthan - South	85616	86616	93006	94506	89696	89196	81616	85506	88638	89638	96028	92718	97528	92218	84638	88528
Maharashtra - Non-Vidharbha	87022	88022	94412	95912	91102	90602	83022	86912	89499	90499	96889	93579	98389	93079	85499	89389
Maharashtra - K	88383	89383	95773	97273	92460	91960	84383	88273	90305	91305	97695	94382	99195	93882	86305	90195
Maharashtra - Vidharbha	86409	87409	93799	95299	90491	89991	82409	86299	89431	90431	96821	93513	98321	93013	85431	89321
Maharashtra - South	86417	87417	93807	95307	90502	90002	82417	86307	90029	91029	97419	94114	98919	93614	86029	89919
Goa	86374	87374	93764	95264	90461	89961	82374	86264	89156	90156	96546	93243	98046	92743	85156	89046
Gujarat - East	85581	86581	92971	94471	89659	89159	81581	85471	88993	89993	96383	93071	97883	92571	84993	88883
Gujarat - West	86273	87273	93663	95163	90355	89855	82273	86163	88785	89785	96175	92867	97675	92367	84785	88675
Gujarat - South	87122	88122	94512	96012	91193	90693	83122	87012	89884	90884	97274	93955	98774	93455	85884	89774
West MP / Chhindwara	88667	89667	96057	97557	92752	92252	84667	88557	91329	92329	98719	95414	100219	94914	87329	91219
North MP	86241	87241	93631	95131	90325	89825	82241	86131	88924	89924	96314	93008	97814	92508	84924	88814
Daman / Silvassa																

Note : The above prices are credit prices.

Annexure - IV

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Terms and Conditions for Sales

A	Ex-Works Price	Basic price per MT for Prime/OG on credit terms are given in Annexure - I & III. Basic price of non-prime (NP) grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																
B	Ex-Stock / HPL Warehouse prices	Basic prices for Prime/OG on credit terms are as per Annexure - II & III . Local freight, handling & insurance are to be borne by customer. Non-prime grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																
C	Cash Discount	Applicable for cash sales only @ Rs 1100 PMT on pre-GST basis for both ex-plant & ex-stock/ex-warehouse sales																
D	Freight	Would be applicable extra upto destination at prevailing actual rate on ex-plant sales. Road permit/way bill/E way bill will be required as applicable.																
E	GST	GST would be applicable on basic price adjusted for cash discount (for Cash Sale only) plus freight for Ex Works Sale. On Ex- Stock Point sales, GST would be applicable on adjustment of Cash Discount (for Cash Sale only) from Basic price. Present rate of GST is 18%.																
F	Credit period	Interest free credit period of 14 days from date of sales on ex-plant / ex-stock /ex-warehouse basis (excluding date of invoice). In case customer fails to pay within due date , penal interest would be charged as per applicable norm. The Prompt Payment Incentive is Rs 75/MT per day.																
G	Quantity Linked Incentive	<p>Applicable to all customers on completion of lifting of following quantities in a calender month. This discount would be settled through post-sale credit note in the following month. Both ex-plant and ex-stock lifting can be combined for entitlement of QLI. Combination of prime , non-prime, powder grades and experimental grades are entitled to QLI. HDPE & LLDPE grades would not be allowed to be combined for the purpose of QLI computation. Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives. All terms & conditions for HDT9C would be same as HD OG grades.</p> <table border="1" data-bbox="406 1354 1307 1417"> <thead> <tr> <th>Quantity</th> <th>>=10 MT</th> <th>>=30 MT</th> <th>>=60 MT</th> <th>>=100 MT</th> <th>>=200 MT</th> <th>>=300 MT</th> <th>>=400 MT</th> </tr> </thead> <tbody> <tr> <td>QLI</td> <td>300</td> <td>400</td> <td>450</td> <td>550</td> <td>650</td> <td>700</td> <td>750</td> </tr> </tbody> </table> <p>Customers lifting R5801/HDT9/ HDT10 / HDT10S are allowed to combine lifting of 72307E for consideration of QLI</p>	Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	QLI	300	400	450	550	650	700	750
Quantity	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT											
QLI	300	400	450	550	650	700	750											
H	Powder	Unstabilized HDPE and LLDPE Powder prices would be cheaper by Rs. 3000/MT than the corresponding prime grades for both Ex Works and Ex Stock Point sales. LL OG powder to be lower by Rs. 3000/MT than LL OG(E). HD OG powder from LLDPE Plant to be lower by Rs. 3000/MT than HD OG(E).																
I	Others	Cut & Torn Bags : Post sales Discount @ Rs 800 PMT subject to physical inspection & weighment of bags by HPL personnel.																

Annexure - V

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Territory Division

Sl.	Territory	Districts
1	West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
2	West Bengal (Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
3	West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
4	Orissa (North-East)	Mayurbhanj , Balasore , Bhadrak, Jajpur
5	Orissa (Rest)	All other districts of Orissa
6	Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
7	Assam	Guwahati and all other district of assam,
8	MP (East)	Balaghat, Chattarpur, Damoh , Dindori , Jabalpur , Katni , Rewa, Mandla, Narshimhapur , Panna , Satna , Sagar , Sewni, Shadol , Sidhi , Tikamgarh, Umaria.
9	MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
10	MP (West)	Badwani , Betul , Bhopal , Dhar , Indore , Khandwa , Ratlam, Shajapur, Ujjain , Nimar , Chhindhara
11	Maharashtra - Mumbai	Mumbai , Ahmednagar , Dhule , Nashik , Pune , Raigarh , Thane
12	Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
13	Maharashtra - Khandesh	Aurangabad , Beed , Jalna , Jalgaon , Hingoli , Latur , Parvani , Nanded , Buldhana,
14	Maharashtra - Vidharva	Nagpur , Akola , Amravati , Bhandara , Chandrapur , Garhchiroli , Wardah , Gondia Yavatmal
15	Tamilnadu (Chennai)	Chennai , Kanchipuram , Thiruvallur , Thiruvannamalai , Vellore , Viluppuram Cuddalore
16	Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
17	Tamilnadu (South)	Madurai and all other districts in TN
18	Uttar Pradesh (Varanasi)	Varanasi , Chandauli , Allahabad , Mirzapur , Jaunpur , Gorakhpur , Deoria , Mau , Ghazipur , Ballia , Kushinagar.
19	Uttar Pradesh (Kanpur)	Kanpur , Unnao , Lucknow , Barabanki , Jhansi , Fatehpur , Raiberrili, Sultanpur Basti , Auriya , Sitapur, Etawah
20	Uttar Pradesh (West)	Agra , Aligarh , Badaun , Baghpat , Bareilly , Baraut , Bijnor , Bulandsahar , Etah , Firozabad , Gaziabad , Mathura , Meerut , Moradabad , Muzzafarnagar , Rampur , Saharanpur , NOIDA.
21	Rajasthan (East)	Jaipur , Jhunjhuna , Bharatpur , Dausa , Sikar, Karauli , Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
22	Rajasthan (Alwar)	Alwar
23	Rajasthan (West)	Bikaner , Azmer & other districts of Rajasthan.
24	Rajasthan (South)	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
25	Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
26	Karnataka (East)	Bangalore and other districts of Karnataka
27	Andhra Pradesh	As per new state of Andhra Pradesh (Seemandhra) created on 2nd June, 2014
28	Telangana	Hyderabad & other districts Telengana state
29	Gujarat (East)	Ahmedabad , Anand, Basankanta , Baruch , Dahod , Gandhinagar, Kheda , Mehsana, Narmada , Panchmahal , Patan , Sabarkantha, Surendranagar, Vadodara
31	Gujarat (South)	Surat , Navsari, The Dangs, Valsad
31	Gujarat (West)	Amreli , Bhavnagar , Jamnagar , Junagadh , Kachchh, Porbandar , Rajkot