



Haldia Petrochemicals Ltd
HO - Marketing
Kolkata

Circular No : HPL / PM / 16-17/111
Date : 1-Mar-17

To : All Regional Offices

Sub : Revised Polyethylene Price wef. 1-Mar-17

We are announcing Revised Ex-Plant and Ex-Stock Price of HDPE and LLDPE, wef. 1-Mar-17

The Prices for both Ex-plant sales and Ex-Stockpoint sales and Locational Adjustment(LA), Quantity Linked Incentives (QLI) are as per Annexure - I, II and III.
All prices are given for credit sales. The credit period is of 14 days.
The cash discount is Rs 1100/MT on both Ex-plant & Ex-stock sales.
The Prompt Payment Incentive is Rs 75/MT per day.

Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives

The price of the spherilene powder grades would be Rs 2500 PMT lower than the respective grade.
The Stock point price of the spherilene powder grades would be Rs 2800 PMT lower than the respective grade.

Freight will be charged extra on ex-Haldia supplies as per freight list prevailing at the time of delivery.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

Annexure - III

LLDPE - PRICE LIST

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Effective : 1-Mar-17



Table with columns for Grades, Ex-Works Basic Price/ Locational Adjustments, and Stock-Point Prices (Basic +Excise). It lists prices for various grades across different states and territories.

Ex-works:
* Value Added Tax would be extra at applicable rates.
* The above basic rates are for credit sales of PRIME grades.
* Excise Duty would be charged extra at applicable rates.
* The basic rates of NON-PRIME (NP) grades would be Rs 800/- per MT less than the basic rates of corresponding prime grades.
* Locational Adjustment will be adjusted against the basic prices for the purpose of calculation of Excise.
* Cash Discount for Ex-Works sales will be Rs 1100/- per MT and would be adjusted from the basic for Cash Customers.
* Freight would be charged extra at prevailing actual rates.
Ex-Stock:
* Stock Point Prices are on credit sales basis and are inclusive of Excise Duty.
* Cash Discount for Ex-Stock sales will be Rs 1100/- per MT on post-ED basis for Cash Customers.
* The rates of NON-PRIME (NP) grades would be Rs 900/- per MT less than the rates of the corresponding prime grades
* VAT would be extra at applicable rates.
* Loading, local transportation and unloading would be to customer's account.

Table with columns: Quantity Slab, Non-Contract, Contract. It shows price adjustments for different quantity slabs.

*Quantity linked incentive is post sales, to be applicable on prime, non-prime grades only. Ex-plant & Ex-stock lifting can be combined.
*HDPE & LLDPE grades would not be allowed to be combined for the purpose of QLI computation
*Contract QLI can be netted and adjusted Pre-Excise basis, for contract sales.