



Haldia Petrochemicals Ltd
Polymer Marketing
Kolkata

Circular No : HPL / PM / 17-18 / 109
Date : 1-Apr-18

To : All Regional Offices

Sub : Polypropylene price w.e.f. 1-Apr-18

We are announcing Revised Ex-Plant and Ex-Stock Price of PP, wef. 1-Apr-18

Prices and terms are as per Annexures I to IV attached herewith.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

Annexure - I

PP : PRICE LIST

Circular No : HPL / PM / 17-18 / 109
 Effective : 1-Apr-18



EX- WORKS : PP Price

Ex-Works Basic Price																					
(Rs./MT)																					
Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312	M310	M 311T	M 340 M 365	U/Powder		PP OG
																			10 MI	3 MI	
BASIC PRICE																					
State/Territory																					
WB - South & West	94096	93267	93096	93767	94767	95400	95597	94740	97700	100203	100427	103203	96877	97377	97327	99578	101673	99290	91096	91096	90096
WB - Central	93170	92762	92170	93262	94262	95799	97220	96077	97172	100635	101355	103635	97105	97605	97555	99765	101320	99477	90170	90170	89170
WB - North	94096	93267	93096	93767	94767	95400	95597	94740	97700	100203	100427	103203	96877	97377	97327	99578	101673	99290	91096	91096	90096
Bihar	94046	94382	93546	95382	95882	94667	97476	95582	99062	100501	100406	103501	95556	96056	96156	97856	100173	98330	91046	91046	90046
Jharkhand	94619	92895	94119	93895	94395	94582	97699	97455	99485	101070	101829	104070	96379	96879	96879	98679	101114	99271	91619	91619	90619
Orissa - North East	94150	94322	93650	95322	95822	93681	98720	96562	99072	101055	101310	104055	96310	96810	97210	98610	100730	98897	91150	91150	90150
Orissa - North West	93566	93485	93066	94485	94985	93288	96996	96265	97085	101281	100976	104281	96226	96726	96426	98226	100938	99095	90566	90566	89566
Orissa - Rest	94423	93968	93923	94968	95468	93797	97853	96858	97938	101479	101833	104479	97083	97583	97283	99083	100859	99016	91423	91423	90423
Chattisgarh	94588	93685	94088	94685	95185	94496	97555	97579	98805	101047	101398	104047	96448	96948	97148	98748	100062	98619	91588	91588	90588
MP - East	93659	93849	93159	94849	95349	95838	98127	96909	98259	101538	101367	104538	95867	96367	96517	98517	100348	98915	90659	90659	89659
Assam, Meghalaya & NES	92916	92426	92416	93426	93926	92212	95496	94476	99086	101678	101626	104678	97476	97976	97926	99726	102348	100505	89916	89916	88916
TN - Chennai	91633	92451	91133	93451	93951	95849	95683	94540	96644	98103	99123	101103	94615	95115	93973	95732	97177	95444	88633	88633	87633
TN - West & South	91031	91849	90531	92849	93349	95247	95081	93938	96042	97493	98513	100493	94099	94599	93251	95010	96565	94722	88031	88031	87031
Pondicherry	91665	92483	91165	93483	93983	95881	95715	94572	96676	97826	98846	100826	94335	94835	93405	95164	97019	94876	88665	88665	87665
Telangana	92388	93506	91888	94506	95006	96804	96938	95795	97899	99594	100614	102594	96104	96604	95128	96887	98442	96599	89388	89388	88388
AP	92604	93532	92104	94532	95032	96830	97164	96021	98115	99904	100924	102904	96322	96822	95307	95485	98611	96768	89604	89604	88604
Karnataka - West & East	91678	92396	91178	93396	93896	96704	95728	94585	96689	98374	99394	101374	94888	95388	93915	95674	97229	95386	88678	88678	87678
Kerala	89673	90491	89173	91491	91991	93889	93723	92580	94684	96123	97143	99123	93687	94187	92623	94382	95937	94094	86673	86673	85673
Delhi	94071	94621	93571	95621	96121	98974	98398	97371	98621	101217	101531	104217	96231	96731	96581	98481	101081	99476	91071	91071	90071
Haryana	94196	94852	93696	95852	96352	98950	98784	97196	98596	101182	101456	104182	96206	96706	96456	98356	101056	99445	91196	91196	90196
UP - West	93629	93829	93129	94829	95329	99029	98449	97029	98129	101312	101399	104312	96039	96539	96089	98489	100889	99561	90629	90629	89629
UP - Kanpur	93021	93621	92521	94621	95121	97757	97591	96321	97971	100865	100781	103865	95781	96281	96281	98131	99719	98076	90021	90021	89021
UP - Varanasi	92381	93181	91881	94181	94681	97337	97161	96018	97831	100401	100041	103401	95241	95741	95891	97541	99285	97642	89381	89381	88381
Uttaranchal	92362	92362	91862	93362	93862	98127	97212	96562	97212	101199	100772	104199	96072	96572	96272	98603	99958	98315	89362	89362	88362
Punjab	93694	94894	93194	95894	96394	99185	99019	96944	98744	101450	100504	104450	95754	96254	96654	98054	100804	99200	90694	90694	89694
Chandigarh	94146	94946	93646	95946	96446	99155	98989	97296	98546	101414	101656	104414	96756	97256	96856	98656	101003	99170	91146	91146	90146
Himachal	92931	93881	92431	94881	95381	98814	98841	97431	97881	101466	101391	104466	96441	96941	96956	98715	101070	98427	89931	89931	88931
Jammu	93986	95086	93486	96086	96586	98986	98816	97436	99336	101691	101846	104691	96696	97196	97196	98996	101280	99437	90986	90986	89986
Rajasthan - East & Alwar	92645	92095	92145	93095	93595	97288	96975	95979	97645	100331	100355	103331	95155	95655	95817	97305	99131	97288	89645	89645	88645
Rajasthan - West & South	91745	91945	91245	92945	93445	96548	96255	94895	96545	99631	99155	102631	93855	94355	94905	96155	98251	96408	88745	88745	87745
Maharashtra - Mumbai & South	91032	91750	90532	92750	93250	95258	95082	93939	96043	98230	99250	101230	94243	94743	94062	95821	97376	95533	88032	88032	87032
Maharashtra - Khandesh	93272	93190	92772	94190	94690	96688	96522	95379	97483	99714	100734	102714	95718	96218	95511	97270	98825	96982	90272	90272	89272
Maharashtra - Vidharbha	94129	94047	93629	95047	95547	97545	97679	97036	98330	101061	102081	104061	97071	97571	96865	98624	100169	98326	91129	91129	90129
Goa	92837	92645	92337	93645	94145	97053	96887	94944	97848	98749	99769	101749	95254	95754	95084	96843	98398	96555	89837	89837	88837
Gujarat - East & South	91999	92757	91499	93757	94257	96375	96129	94996	97110	99022	99792	102022	95776	96276	94660	96189	97774	95891	88999	88999	87999
Gujarat-West	90810	91568	90310	92568	93068	95186	94940	93807	95921	98069	98839	101069	95068	95568	93892	95391	96976	95093	87810	87810	86810
MP - West & North	92487	92805	91987	93805	94305	96303	96537	94994	97098	99325	100345	102325	95838	96338	95232	96991	98136	96693	89487	89487	88487
Daman / Silvassa	91646	92364	91146	93364	93864	95862	96096	95053	97257	98384	99404	101384	94894	95394	93881	95640	97595	95352	88646	88646	87646

Note : The above prices are credit prices.

Annexure - II

PP : PRICE LIST

Circular No : HPL / PM / 17-18 / 109
 Effective : 1-Apr-18



EX- STOCK POINT BASIC PRICES (Rs / MT)

Grades >>	M 110	M 106	M108	M 103	R 103	F 103 F 103S	T 103 T 105N	F 110	F135 E125	B 200	M 212S	B 202 S	M 307 M 315	M 304	M 312 M 310S	M 310	M 311 T	M 340 M 365	PP OG
WB - South & West	94566	93737	93566	94237	95237	95870	96067	95210	98170	100673	100897	103673	97347	97847	97797	100048	102143	99760	90566
WB - North	96187	95358	95187	95858	96858	97491	97688	96831	99791	102294	102518	105294	98968	99468	99418	101669	103764	101381	92187
Bihar	96129	96465	95629	97465	97965	96750	99559	97665	101145	102584	102489	105584	97639	98139	99939	102256	100413	92129	
Jharkhand	95577	93853	95077	94853	95353	95540	98657	98414	100444	102028	102787	105028	97337	97837	97837	99637	102072	100229	91577
Orissa - North East	95129	95301	94629	96301	96801	94660	99699	97541	100051	102034	102289	105034	97289	97789	98189	99589	101709	99876	91129
Orissa - North West	94888	94807	94388	95807	96307	94610	98318	97587	98407	102603	102298	105603	97548	98048	97748	99548	102260	100417	90888
Orissa - Rest	95576	95121	95076	96121	96621	94950	99006	98011	99091	102632	102986	105632	98236	98736	98436	100236	102012	100169	91576
Chattisgarh	96313	95410	95813	96410	96910	96220	99280	99303	100530	102771	103123	105771	98173	98673	98872	100473	101786	100343	92313
MP - East & North	95921	96111	95421	97111	97611	98100	100389	99171	100521	103800	103629	106800	98129	98629	98779	100779	102610	101177	91921
Assam, Meghalaya & NES	96494	96004	95994	97004	97504	95790	99074	98054	102664	105256	105204	108256	101054	101554	101504	103304	105926	104083	92494
TN - Chennai	94812	95630	94312	96630	97130	99028	98862	97719	99852	101282	102302	104282	97794	98294	97152	98911	100356	98623	90812
TN - West & South	95072	95890	94572	96890	97390	99288	99122	97979	100083	101534	102554	104534	98140	98640	97292	99051	100606	98763	91072
Pondicherry	95228	96046	94728	97046	97546	99444	99278	98135	100239	101389	102409	104389	97898	98398	96968	98727	100582	98439	91228
Telangana	95144	96262	94644	97262	97762	99560	99694	98551	100655	102350	103370	105350	98860	99360	97884	99643	101198	99355	91144
AP	94864	95792	94364	96792	97292	99090	99424	98281	100375	102164	103184	105164	98582	99082	97567	98847	100871	99028	90864
Karnataka - West & East	95434	96152	94934	97152	97652	100460	99484	98341	100445	102130	103150	105130	98644	99144	97671	99430	100985	99142	91434
Kerala	94526	95344	94026	96344	96844	98742	98576	97433	99537	100976	101996	103976	98540	99040	97476	99235	100790	98947	90526
Delhi	96983	97533	96483	98533	99033	101886	101310	100283	101533	104129	104443	107129	99143	99643	99493	101393	103993	102388	92983
Haryana	97012	97668	96512	98668	99168	101766	101600	100012	101412	103998	104272	106998	99022	99522	99272	101172	103872	102261	93012
UP - West	96429	96629	95929	97629	98129	101829	101249	99829	100929	104112	104199	107112	98839	99339	98889	101289	103689	102361	92429
UP - Kanpur	95283	95883	94783	96883	97383	100019	99853	98583	100233	103127	103043	106127	98043	98543	98543	100393	101981	100338	91283
UP - Varanasi	94557	95357	94057	96357	96857	99513	99337	98194	100007	102577	102217	105577	97417	97917	98067	99717	101461	99818	90557
Uttaranchal	95024	95024	94524	96024	96524	100789	99874	99224	99874	103861	103434	106861	98734	99234	98934	101265	102620	100977	91024
Punjab	96776	97976	96276	98976	99476	102267	102101	100026	101826	104532	103586	107532	98836	99336	99736	101136	103886	102282	92776
Chandigarh	97258	98058	96758	99058	99558	102267	102101	100408	101658	104526	104768	107526	99868	100368	99968	101768	104115	102282	93258
Himachal	96093	97043	95593	98043	98543	101976	102003	100593	101043	104628	104553	107628	99603	100103	100118	101877	104232	101589	92093
Jammu	97750	98850	97250	99850	100350	102750	102580	101200	103100	105455	105610	108455	100460	100960	100960	102760	105044	103201	93750
Rajasthan - East & Alwar	95317	94767	94817	95767	96267	99960	99647	98651	100317	103003	103027	106003	97827	98327	98489	99977	101803	99960	91317
Rajasthan - West & South	95157	95357	94657	96357	96857	99960	99667	98307	99957	103043	102567	106043	97267	97767	98317	99567	101663	99820	91157
Maharashtra - Mumbai & South	94194	94912	93694	95912	96412	98420	98244	97101	99205	101392	102412	104392	97405	97905	97224	98983	100538	98695	90194
Maharashtra - Khandesh	95864	95782	95364	96782	97282	99280	99114	97971	100075	102306	103326	105306	98310	98810	98103	99862	101417	99574	91864
Maharashtra - Vidharbha	96168	96086	95668	97086	97586	99584	99718	99075	100369	103100	104120	106100	99110	99610	98904	100663	102208	100365	92168
Goa	96620	96428	96120	97428	97928	100836	100670	98727	101631	102532	103552	105532	99037	99537	98867	100626	102181	100338	92620
Gujarat - East & South	94861	95619	94361	96619	97119	99237	98991	97858	99972	101884	102654	104884	98638	99138	97522	99051	100636	98753	90861
Gujarat-West	94360	95118	93860	96118	96618	98736	98490	97357	99471	101619	102389	104619	98618	99118	97442	98941	100526	98643	90360
MP - West	95289	95607	94789	96607	97107	99105	99339	97966	99900	102127	103147	105127	98640	99140	98034	99793	100938	99495	91289
Daman / Silvassa	94408	95126	93908	96126	96626	98624	98858	97815	100019	101146	102166	104146	97656	98156	96643	98402	100357	98114	90408

Note : The above prices are credit prices.

Annexure - III

Circular No : HPL / PM / 17-18 / 109

Effective : 1-Apr-18

**Terms and Conditions for Sales**

A	Ex-Works Price	Basic price per MT for Prime/OG/Powder grades on credit terms are given in Annexure - I. Basic price of non-prime (NP) grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.
B	Ex-Stock / HPL Warehouse prices	Basic prices for Prime/OG grades on credit terms are as per Annexure - II . Local freight, handling & insurance are to be borne by customer. Non-prime grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.
C	Cash Discount	Applicable for cash sales only @ Rs 1100 PMT on pre-GST basis for both ex-plant & ex-stock/ex-warehouse sales
D	Freight	Would be applicable extra upto destination at prevailing actual rate on ex-plant sales. Road permit/way bill/E way bill will be required as applicable.
E	GST	GST would be applicable on basic price adjusted for cash discount (for Cash Sale only) plus freight for Ex Works Sale. On Ex- Stock Point sales, GST would be applicable on adjustment of Cash Discount (for Cash Sale only) from Basic price. Present rate of GST is 18%.
F	Credit period	Interest free credit period of 14 days from date of sales on ex-plant / ex-stock /ex-warehouse basis (excluding date of invoice). In case customer fails to pay within due date , penal interest would be charged as per applicable norm. The Prompt Payment Incentive is Rs 75/MT per day.
G	Others	Cut & Torn Bags : Post sales Discount @ Rs 800 PMT subject to physical inspection & weighment of bags by HPL personnel. Standardised Non-Prime Grades : M103sNP, M106s NP and M108s NP grades to remain Rs 800/MT lower than corresponding NP grades.

Annexure -IV

Circular No : HPL / PM / 17-18 / 109

Effective : 1-Apr-18

**Territory Division**

Sl.	Territory	Districts
1	West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
2	West Bengal (Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
3	West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
4	Orissa (North-East)	Mayurbhanj , Balasore , Bhadrak, Jajpur
5	Orissa (North-West)	Sundargarh, Jharsuguda, Bargarh, Sambalpur, Deogarh, Sonapur
6	Orissa (Rest)	All other districts of Orissa
7	Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
8	Assam	Guwahati and all other district of Assam,
9	MP (East)	Balaghat, Chattarpur, Damoh, Dindori, Jabalpur, Katni, Rewa, Mandla, Narshimhapur, Panna, Satna, Sagar, Sewni, Shadol, Sidhi, Tikamgarh, Umaria.
10	MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
11	MP (West)	Badwani, Betul, Bhopal, Dhar, Indore, Khandwa, Ratlam, Shajapur, Ujjain, Nimar, Chhindhara
12	Maharashtra - Mumbai	Mumbai, Ahmednagar, Dhule, Nashik, Pune, Raigarh, Thane
13	Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
14	Maharashtra - Khandesh	Aurangabad, Beed, Jalna, Jalgaon, Hingoli, Latur, Parvani, Nanded, Buldhana,
15	Maharashtra - Vidharva	Nagpur, Akola, Amravati, Bhandara, Chandrapur, Garhchiroli, Wardah, Gondia Yavatmal
16	Tamilnadu (Chennai)	Chennai, Kanchipuram, Thiruvallur, Thiruvannamalai, Vellore, Viluppuram Cuddalore
17	Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
18	Tamilnadu (South)	Madurai and all other districts in TN
19	Uttar Pradesh (Varanasi)	Varanasi, Chandauli, Allahabad, Mirzapur, Jaunpur, Gorakhpur, Deoria, Mau, Ghazipur, Ballia, Kushinagar.
20	Uttar Pradesh (Kanpur)	Kanpur, Unnao, Lucknow, Barabanki, Jhansi, Fatehpur, Raiberrili, Sultanpur Basti, Auriya, Sitapur, Etawah
21	Uttar Pradesh (West)	Agra, Aligarh, Badaun, Baghpat, Bareilly, Baraut, Bijnor, Bulandsahar, Etah, Firozabad, Gaziabad, Mathura, Meerut, Moradabad, Muzaffarnagar, Rampur, Saharanpur, NOIDA.
22	Rajasthan (East)	Jaipur, Jhunjhuna, Bharatpur, Dausa, Sikar, Karauli, Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
23	Rajasthan (Alwar)	Alwar
24	Rajasthan (West)	Bikaner, Azmer & other districts of Rajasthan.
25	Rajasthan (South)	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
26	Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
27	Karnataka (East)	Bangalore and other districts of Karnataka
28	Andhra Pradesh (AP)	Srikakulam, Vizianagaram, Vishakhapatnam, East & West Godavari, Krishna, Guntur, Prakasam, Nellore, Kurnool, Ananthpur, Cuddapah, Chittoor
29	Telangana	Hyderabad, Adilabad, Nizamabad, Karimnagar, Medak, Warangal, Khammam, Ranga Reddy, Nalgonda, Mehboobnagar.
30	Gujarat (East)	Ahmedabad, Anand, Basankanta, Baruch, Dahod, Gandhinagar, Kheda, Mehsana, Narmada, Panchmahal, Patan, Sabarkantha, Surendranagar, Vadodara
31	Gujarat (South)	Surat, Navsari, The Dangs, Valsad
32	Gujarat (West)	Amreli, Bhavnagar, Jamnagar, Junagadh, Kachchh, Porbandar, Rajkot