



**Haldia Petrochemicals Ltd
Polymer Marketing
Kolkata**

Circular No : **HPL / PM / 17-18/108**
Date : **1-Apr-18**

To : All Regional Offices

Sub : Polyethylene Price wef. 1-Apr-18

We are announcing Revised Ex-Plant and Ex-Stock Price of HDPE and LLDPE, wef. 1-Apr-18

Prices and terms are as per Annexures I to IV attached herewith.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

Chandan Sengupta

HDPE : PRICE LIST

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EX- STOCK POINT BASIC PRICES (Rs / MT)

Table with columns: Grades >>, M 5018 L M 5025L M5818, B 6401, HDT-6, F5001, E 5201, E 5201S, F 5400 F 5600, P 5300, P5200, P5200UV, R 5801, HDT-9, HDT-10 HDT-10S, M 6007L, M 5005 L, M 6007 LU, B 5500, M5002L, HD 79C, HD OG (E), HD OG (M), HD OG (F), HD OG (B). Rows list various regions like West Bengal, Bihar, Assam, etc.

Note : The above prices are credit prices.

Annexure - III

LLDPE : PRICE LIST

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Grades >>	Ex-Works Basic Price								Stock-Point Prices (Basic)							
	(Rs./MT)								(Rs./MT)							
	71501S 71602S 71602 W 71601 W	71601D	73005 T 73204 T	73005 TU 73204TU	72307E	LLT-12	LL OG (E)	LL OG (M)	71501S 71602S 71602 W 71601 W	71601D	73005 T 73204 T	72307 E	73005 TU 73204TU	LLT-12	LL OG (E)	LL OG (M)
State/Territory	BASIC PRICE								BASIC PRICE							
West Bengal - South & West	84737	85737	89802	91302	88985	88485	80737	82302	85207	86207	90272	89455	91772	88955	81207	82772
West Bengal - Central	83874	84874	91230	92730	88922	88422	79874	83730	84845	85845	92201	89893	93701	89393	80845	84701
West Bengal - North	84737	85737	89802	91302	88985	88485	80737	82302	86828	87828	91893	91076	93393	90576	82828	84393
Bihar	83481	84481	90641	92141	88795	88295	79481	83141	85564	86564	92724	90878	94224	90378	81564	85224
Jharkhand	84050	85050	91100	92600	89409	88909	80050	83600	85371	86371	92421	90730	93921	90230	81371	84921
Orissa - NE	84475	85475	90895	92395	89052	88552	80475	83395	85454	86454	91874	90031	93374	89531	81454	84374
Orissa - Rest	83908	84908	91319	92819	89191	88691	79908	83819	85061	86061	92472	90344	93972	89844	81061	84972
Chattisgarh	84827	85827	91247	92747	89273	88773	80827	83747	86551	87551	92971	90998	94471	90488	82551	85471
East MP	85042	86042	91192	92692	89442	88942	81042	83692	87304	88304	93454	91704	94954	91204	83304	85954
Assam	86038	87038	92101	93601	89201	88701	82038	84601	89616	90616	95679	92779	97179	92279	85616	88179
Meghalaya & NE States	85010	86010	91430	92930	89011	88511	81010	83930	88778	89778	95198	92779	96698	92279	84778	87698
Tamilnadu - C&A	82823	83823	88243	89743	86399	85899	78823	80743	86002	87002	91422	89578	92922	89078	82002	83922
Tamilnadu - South	82213	83213	87633	89133	85787	85287	78213	80133	86254	87254	91674	89828	93174	89328	82254	84174
Tamilnadu - West	82976	83976	88396	89896	86557	86057	78976	80896	86930	87930	92350	90511	93850	90011	82930	84850
Pondicherry	82546	83546	87966	89466	86131	85631	78546	80466	86109	87109	91529	89694	93029	89194	82109	84029
Telangana	84144	85144	89564	91064	87724	87224	80144	82064	86900	87900	92320	90480	93820	89980	82900	84820
Andhra Pradesh	84508	85508	89928	91428	88090	87590	80508	82428	86741	87741	92161	90323	93661	89823	82741	84661
Karnataka - East	83094	84094	88514	90014	86671	86171	79094	81014	86850	87850	92270	90427	93770	89927	82850	84770
Karnataka - West	81976	82976	87396	88896	85555	85055	77976	79896	86196	87196	91616	89775	93116	89275	82196	84116
Kerala	80843	81843	86263	87763	84419	83919	76843	78763	85696	86696	91116	89272	92616	88772	81696	83616
Delhi	85937	86937	91357	92857	89521	89021	81937	83857	88849	89849	94269	92433	95769	91933	84849	86769
Haryana	85381	86381	91031	92531	89490	88990	81381	83531	88197	89197	93847	92306	95347	91806	84197	86347
UP - West	86021	87021	91364	92864	89606	89106	82021	83864	88821	89821	94164	92406	95664	91906	84821	86664
UP - Kanpur	85285	86285	90206	91706	88356	87856	81285	82706	87547	88547	92468	90618	93968	90118	83547	84968
UP - Varanasi	84821	85821	90241	91741	88407	87907	80821	82741	86997	87997	92417	90583	93917	90083	82997	84917
Uttarakhand	85299	86299	89699	91199	88869	88369	81299	82199	88485	89485	92885	92055	94385	91555	84485	85385
Punjab	85329	86329	90229	91729	88779	88279	81329	82729	88411	89411	93311	92361	94811	91861	84411	85811
Chandigarh	86134	87134	91554	93054	89715	89215	82134	84054	89246	90246	94666	92827	96166	92327	85246	87166
Himachal Pradesh	86186	87186	91606	93106	89772	89272	82186	84106	89348	90348	94768	92934	96268	92434	85348	87268
Jammu	86171	87171	91831	93331	89992	89492	82171	84331	89935	90935	95595	93756	97095	93256	85935	88095
Rajasthan - East	85051	86051	89580	91080	88623	88123	81051	82080	87723	88723	92252	91295	93752	90795	83723	84752
Rajasthan - West	84206	85206	89626	91126	87783	87283	80206	82126	87318	88318	92738	90895	94238	90395	83318	85238
Rajasthan - Alwar	85749	86749	90695	92195	89095	88595	81749	83195	88611	89611	93557	91957	95057	91457	84611	86057
Rajasthan - South	83534	84534	88954	90454	87113	86613	79534	81454	86846	87846	92266	90425	93766	89925	82846	84766
Maharashtra - Non-Vidharbha	82450	83450	87870	89370	86038	85538	78450	80370	85612	86612	91032	89200	92532	88700	81612	83532
Maharashtra - K	83934	84934	89354	90854	87507	87007	79934	81854	86526	87526	91946	90099	93446	89599	82526	84446
Maharashtra - Vidharbha	85281	86281	90701	92201	88861	88361	81281	83201	87320	88320	92740	90900	94240	90400	83320	85240
Maharashtra - South	83241	84241	88661	90161	86818	86318	79241	81161	86453	87453	91873	90030	93373	89530	82453	84373
Goa	83369	84369	88789	90289	86950	86450	79369	81289	87152	88152	92572	90733	94072	90233	83152	85072
Gujarat - East	83492	84492	88912	90412	87066	86566	79492	81412	86354	87354	91774	89928	93274	89428	82354	84274
Gujarat - West	82299	83299	87719	89219	85878	85378	78299	80219	85849	86849	91269	89428	92769	88928	81849	83769
Gujarat - South	83467	84467	88887	90387	87048	86548	79467	81387	86072	87072	91492	89653	92992	89153	82072	83992
West MP / Chhindwara	84045	85045	89465	90965	87628	87128	80045	81965	86847	87847	92267	90430	93767	89930	82847	84767
North MP	85794	86794	91214	92714	89378	88878	81794	83714	88306	89306	93726	91890	95226	91390	84306	86226
Daman / Silvassa	83104	84104	88024	89524	86177	85677	79104	80524	85866	86866	90786	88939	92286	88439	81866	83286

Note : The above prices are credit prices.

Annexure - IV

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**Terms and Conditions for Sales**

A	Ex-Works Price	Basic price per MT for Prime/OG on credit terms are given in Annexure - I & III. Basic price of non-prime (NP) grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.
B	Ex-Stock / HPL Warehouse prices	Basic prices for Prime/OG on credit terms are as per Annexure - II & III . Local freight, handling & insurance are to be borne by customer. Non-prime grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.
C	Cash Discount	Applicable for cash sales only @ Rs 1100 PMT on pre-GST basis for both ex-plant & ex-stock/ex-warehouse sales
D	Freight	Would be applicable extra upto destination at prevailing actual rate on ex-plant sales. Road permit/way bill/E way bill will be required as applicable.
E	GST	GST would be applicable on basic price adjusted for cash discount (for Cash Sale only) plus freight for Ex Works Sale. On Ex- Stock Point sales, GST would be applicable on adjustment of Cash Discount (for Cash Sale only) from Basic price. Present rate of GST is 18%.
F	Credit period	Interest free credit period of 14 days from date of sales on ex-plant / ex-stock /ex-warehouse basis (excluding date of invoice). In case customer fails to pay within due date , penal interest would be charged as per applicable norm. The Prompt Payment Incentive is Rs 75/MT per day.
G	Powder	Unstabilized HDPE and LLDPE Powder prices would be cheaper by Rs. 3000/MT than the corresponding prime grades for both Ex Works and Ex Stock Point sales. LL OG powder to be lower by Rs. 3000/MT than LL OG(E). HD OG powder from LLDPE Plant to be lower by Rs. 3000/MT than HD OG(E).
H	Others	Cut & Torn Bags : Post sales Discount @ Rs 800 PMT subject to physical inspection & weighment of bags by HPL personnel.

Annexure - V

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Territory Division

Sl.	Territory	Districts
1	West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
2	West Bengal (Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
3	West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
4	Orissa (North-East)	Mayurbhanj , Balasore , Bhadrak, Jajpur
5	Orissa (Rest)	All other districts of Orissa
6	Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
7	Assam	Guwahati and all other district of assam,
8	MP (East)	Balaghat, Chattarpur, Damoh , Dindori , Jabalpur , Katni , Rewa, Mandla, Narshimhapur , Panna , Satna , Sagar , Sewni, Shadol , Sidhi , Tikamgarh, Umaria.
9	MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
10	MP (West)	Badwani , Betul , Bhopal , Dhar , Indore , Khandwa , Ratlam, Shajapur, Ujjain , Nimar , Chhindhara
11	Maharashtra - Mumbai	Mumbai , Ahmednagar , Dhule , Nashik , Pune , Raigarh , Thane
12	Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
13	Maharashtra - Khandesh	Aurangabad , Beed , Jalna , Jalgaon , Hingoli , Latur , Parvani , Nanded , Buldhana,
14	Maharashtra - Vidharva	Nagpur , Akola , Amravati , Bhandara , Chandrapur , Garhchiroli , Wardah , Gondia Yavatmal
15	Tamilnadu (Chennai)	Chennai , Kanchipuram , Thiruvallur , Thiruvannamalai , Vellore , Viluppuram Cuddalore
16	Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
17	Tamilnadu (South)	Madurai and all other districts in TN
18	Uttar Pradesh (Varanasi)	Varanasi , Chandauli , Allahabad , Mirzapur , Jaunpur , Gorakhpur , Deoria , Mau , Ghazipur , Ballia , Kushinagar.
19	Uttar Pradesh (Kanpur)	Kanpur , Unnao , Lucknow , Barabanki , Jhansi , Fatehpur , Raiberrili, Sultanpur Basti , Auriya , Sitapur, Etawah
20	Uttar Pradesh (West)	Agra , Aligarh , Badaun , Baghpat , Bareilly , Baraut , Bijnor , Bulandsahar , Etah , Firozabad , Gaziabad , Mathura , Meerut , Moradabad , Muzzafarnagar , Rampur , Saharanpur , NOIDA.
21	Rajasthan (East)	Jaipur , Jhunjhuna , Bharatpur , Dausa , Sikar, Karauli , Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
22	Rajasthan (Alwar)	Alwar
23	Rajasthan (West)	Bikaner , Azmer & other districts of Rajasthan.
24	Rajasthan (South)	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
25	Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
26	Karnataka (East)	Bangalore and other districts of Karnataka
27	Andhra Pradesh	As per new state of Andhra Pradesh (Seemandhra) created on 2nd June, 2014
28	Telangana	Hyderabad & other districts Telengana state
29	Gujarat (East)	Ahmedabad , Anand, Basankanta , Baruch , Dahod , Gandhinagar, Kheda , Mehsana, Narmada , Panchmahal , Patan , Sabarkantha, Surendranagar, Vadodara
31	Gujarat (South)	Surat , Navsari, The Dangs, Valsad
31	Gujarat (West)	Amreli , Bhavnagar , Jamnagar , Junagadh , Kachchh, Porbandar , Rajkot